

**PIGGYBACK AGREEMENT  
PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 4.3**

**Piggyback Contract Information**

Contract Name/Description: **Sports Lighting Contract**

Lead Contracting Agency: **Clay County**

Contract No.: **RFP # 08/09-3**

Vendor/Awardee: **Musco Sports Lighting, LLC**

Award/Contract Date: **January 13, 2009**

Term: **Three year term with two additional one-year renewals; Clay County extended the agreement for the period January 13, 2012 to January 13, 2013 and is in the process of extending one more year for the final extension for the period January 13, 2013 to January 12, 2014.**

THIS AGREEMENT, made and entered into by and between **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS**, hereinafter called the "County" and the Vendor, referenced above.

WHEREAS, upon completion of a formal competitive solicitation and selection process, the Lead Contracting Agency entered into an agreement, hereinafter referred to as "Piggyback Agreement", with Vendor to provide goods and services; and

WHEREAS, the Nassau County Purchasing Policy, Ordinance 2009-09, allows piggybacking for the same commodity or service; and

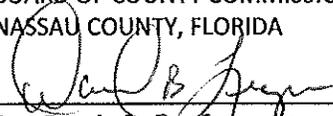
WHEREAS, the parties desire to contract with Vendor under the terms of the Piggyback Agreement;

NOW, THEREFORE, the parties agree as follows:

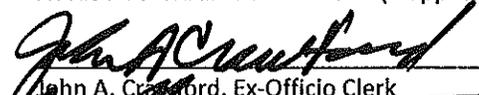
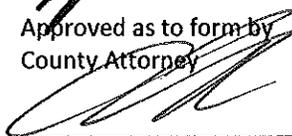
1. The Vendor shall honor for Nassau County the same prices under the same terms and conditions as indicated in the Piggyback Agreement, attached hereto as Attachment "A" and incorporated by reference as if fully set forth herein. Additional terms or conditions whether submitted purposely or inadvertently, shall have no force or effect.
2. Notwithstanding any other provision of the piggyback contract to the contrary:
  - a. The term of this agreement shall begin on the date of execution and terminate January 12, 2014, during which term total purchases may/shall not exceed \$50,000.00 unless approved by the Nassau County Board of County Commissioners.

010213

BOARD OF COUNTY COMMISSIONERS  
NASSAU COUNTY, FLORIDA

  
By: Daniel B. Leeper Date: 12/19/2012  
Its: Chair (or designee)

ATTEST TO CHAIR'S SIGNATURE (if applicable)

  
John A. Crawford, Ex-Officio Clerk  
  
Approved as to form by  
County Attorney

David A. Hallman

MUSCO SPORTS LIGHTING, LLC

  
By: James M. Hansen  
Its: Secretary  
Address: 100 1st Avenue West  
Oskaloosa, IA 52577



Quote

**Callahan Park Football, Field 3(Senior) & Softball 1&2  
Callahan, FL**

**Date: November 1, 2012**

**To: Robert Knott**

**Pricing per Clay County Contract RFP# 08/09-3**

**Quotation Price-Materials and Pole in Air Installation**

Musco's Light Structure Green™ lighting system as described below and delivered to the job site:

Football.....	\$87,000
Field 3(Senior).....	\$112,000
Fields 1 & 2.....	\$126,000
<b>Adder #1(Demo of existing poles).....</b>	<b>\$3,500</b>

**Equipment Description**

Light Structure Green™ System delivered to your site in Five Easy Pieces™

- Pre-cast concrete bases
- Galvanized steel poles
- Electrical component enclosures
- Pole length wire harness
- Factory-aimed and assembled luminaires

Also Includes:

- Energy savings of more than 50% over a standard lighting system
- 50% less spill and glare light than Musco's prior industry leading technology
- Musco Constant 25™ product assurance and warranty program that eliminates 100% of your maintenance costs for 25 years, including labor and materials
- Guaranteed constant light level for 25 years
- One Group re-lamp(s) at the end of the lamps' rated life, 5000 hours
- Reduced energy consumption
- Control Link® Control & Monitoring System for flexible control and solid management of your lighting system
- Lighting Contactors sized for voltage and phasing at site
- Proposal includes credit for existing Control Link and Contactor cabinet

Field Description	Quantity	Pricing Per Clay County	Extended Price
(Sect I) Football field	1	\$90,412.00	\$90,412.00
(Sect II) Security Fixtures/Speaker Brackets	1	\$2,990.00	\$2,990.00
(Sect II G) Freight	1	\$450.00	\$450.00
(Sect III A) Installation of 70' poles	4	\$3,795.00	\$15,180.00
(Sect V B 2) Structural Engineering	1	\$1,150.00	\$1,150.00
(Sect V F) Project Management	1	\$5,750.00	\$5,750.00
Deducts: Design Parameters(Discount)			-\$28,932.00

Total	\$87,000.00
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Field Description	Quantity	Pricing Per Clay County	Extended Price
(Sect I) Senior field	1	\$130,695.00 ✓	\$130,695.00 ✓
(Sect II) Security Fixtures/Speaker Brackets	1	\$2,990.00	\$2,990.00 ✓
(Sect II G) Freight	1	\$450.00 ✓	\$450.00 ✓
(Sect III A) Installation of 70' poles	6	\$3,795.00	\$22,770.00 ✓
Deducts: Design Parameters(Discount)			-\$44,905.00
Total			\$112,000.00 ✓

Field Description	Quantity	Pricing Per Clay County	Extended Price
(Sect I) Softball field	2	\$79,740.00	\$159,480.00 ✓
(Sect II) Security Fixtures/Speaker Brackets	1	\$2,990.00	\$2,990.00 ✓
(Sect II G) Freight	1	\$450.00	\$450.00 ✓
(Sect III A) Installation of 60' poles	4	\$3,290.00	\$13,160.00 ✓
(Sect III A) Installation of 70' poles	4	\$3,795.00	\$15,180.00 ✓
Deducts: Design Parameters(Discount)			-\$65,260.00
Total			\$126,000.00 ✓

Sales tax of the equipment is not included as part of this quote.

*Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential. Divulging technical or pricing information to competitive vendors will result in removal from the bid list.*

## ***Payment Terms***

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Payment of 25% of the contract price is required with order. The contract balance is due Net 30 days

**Late payment will be subject to service charges of 1 ½% per month (18% APR).**

Musco will make every effort to coordinate shipment so that delivery corresponds with the customer's payment schedule. We will expect payment within the terms described above unless there is a written statement from Musco's corporate headquarters stating the acceptance of different terms.

**Delivery to the job site from the time of order, submittal approval, and confirmation of order details including voltage and phase, pole locations is approximately 30-45 days. Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.**

## ***Notes***

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Quote is based on:

- Shipment of entire project together to one location
- Field size of 295'/292'/292' for Field 3(Senior) field; 200' for (Fields 1 & 2) Softball fields and 360' X 160' for Football
- Structural code and wind speed = 2010 FBC, 130 MPH STD.
- Confirmation of pole locations prior to production

Thank you for considering Musco for your sports-lighting needs. Please contact me with any questions.

Danny Sheldon  
Field Sales  
Musco Sports Lighting, LLC  
Phone: 352-665-0578  
E-mail: [danny.sheldon@musco.com](mailto:danny.sheldon@musco.com)  
Fax: 866-930-6190

**Light Structure Green™ Pole in the Air Scope of Work  
For  
Callahan Park Football, Field 3(Senior) & Softball 1&2  
Project # 128485**

**Owner/Electrical Contractor Responsibilities:**

- 1) Provide total access to the site and pole locations for construction. Equipment must be able to move from location to location on standard rubber tires – no towing required.
- 2) Survey in pole locations and aiming points (one per field) for sighting in lighting cross – arms. Final grade elevations will also need to be marked if necessary.
- 3) Remove any trees, limbs, shrubs, etc. for total access to pole locations.
- 4) Removal, replacement, and repair of all fencing necessary for construction.
- 5) Repair and replacement of any field turf, asphalt, curbs, and/or concrete inadvertently damaged during installation.
- 6) Locate and mark existing irrigation systems prior to excavation.
- 7) Damages to grounding system once pole installation is completed requiring repair.
- 8) Pay for all permitting costs.
- 9) Provide soil boring report as required.
- 10) Additional charges will apply for foundation excavation and construction in non-standard soils (rock, caliche, high water table, collapsing holes, alluvial soils, etc.). Standard soils are defined as Class 5 soils in the 2010 edition of the Florida Building Code and can be excavated using standard earth auguring equipment.
- 11) Provide a source of water such as a fire hydrant or 2" water line for foundation excavation. Pay for any and all fees associated with the water access and usage.
- 12) Installation of Musco supplied Controls and Monitoring Cabinet(s) and Musco supplied surge protection.
- 13) Customer's Contractor will commission Control Link by contacting Control Link Central once the entire system is energized.
- 14) Electrical design and installation.
- 15) Additional pole grounding required or specified other than Musco's recommended pole grounding. This will include more than one ground rod per pole, longer ground rods, and different ground rod and wire sizing.

**Musco Responsibilities:**

- 1) Provide required poles, fixtures, foundations, and associated designs.
- 2) Provide structural design for poles and foundations, certified by a professional engineer licensed in the State of Florida.
- 3) Provide layout of pole locations and aiming diagram.
- 4) Provide light test upon completion of works once owner supplied electrical system is energized.
- 5) Provide Project Management assistance as needed.
- 6) Provide review of electrical design as necessary by Electrical Contractor or Electrical Engineer.

**Musco Subcontractor Responsibilities:**

- 1) Provide equipment and materials to off load equipment at jobsite per scheduled delivery.
- 2) Off load Musco supplied Controls and Monitoring Cabinet(s). Inform Musco and/or Owner/Installer of its location on day of scheduled delivery.
- 3) Provide adequate trash container for cardboard waste and packing debris.
- 4) Provide storage containers for material, including ballast enclosures.
- 5) Provide adequate security to protect Musco delivered products from theft, vandalism or damage during the installation.

- 6) Obtain required permits, owner to pay all costs.
- 7) Make appropriate contact to ensure utility locations have been marked prior to excavation and trenching. Repair any damage made to existing utilities during construction.
- 8) Remove augured spoils to owner-designated location at jobsite.
- 9) Provide materials and equipment to install (18) Light Structure System foundations as specified on Layout.
- 10) Provide materials and equipment to assemble and install (90) Light Structure Green™ fixtures and terminate all necessary wiring.
- 11) Provide equipment and materials to assemble and erect (18) Light Structure System Poles.
- 12) Verify aiming points have been located and are correct before sighting in lighting cross-arms.
- 13) Keep all heavy equipment off of playing fields and surfaces whenever possible. Use due care to minimize damages when playing surface access is required.
- 14) Conduct system startup and additional aiming as required to provide a complete and operating sports lighting system.

## Suzie Fontes

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**From:** Donna Fish <Donna.Fish@claycountygov.com>  
**Sent:** Thursday, November 08, 2012 4:22 PM  
**To:** Suzie Fontes  
**Subject:** RE: Bid 08/09-3 Playground  
**Attachments:** 1st renewal FC.pdf; Notice Intent 0809-3.pdf; 0809-3 Park Equip Award.pdf; Renewal Minutes 01. 10 12 BCC.pdf

Suzie,

This RFP was awarded as a discount off of list prices. You will need to get current catalogs and list price from the companies that you use. On the lighting portion, the bid states to get quotes on any lighting projects that you do. The renewal is item 13 on the minutes. The effective dates are January 13, 2012 until January 13, 2013, Looks like it will be renewed again by then for the last renewal option. Let me know if you need anything else.

Thank you,

Donna Fish, Buyer 1  
Clay County Purchasing Division  
P O Box 1366  
477 Houston St  
Green Cove Springs, FL 32043  
Ph: 904-278-3761  
Fax: 904-278-3728  
New email address: [donna.fish@claycountygov.com](mailto:donna.fish@claycountygov.com)

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**From:** Suzie Fontes [<mailto:sfontes@nassaucountyfl.com>]  
**Sent:** Thursday, November 08, 2012 3:53 PM  
**To:** Donna Fish  
**Subject:** Bid 08/09-3 Playground

Suzie Fontes-Office Manager  
Nassau County Facilities Maintenance/Parks & Recreation Dept.  
45195 Musselwhite Road, Callahan, FL 32011  
Office 904-548-4688 ext 6303 Fax: 904-548-4687

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**CLAY COUNTY  
FLORIDA**

Purchasing Division  
P.O. Box 1366  
477 Houston Street  
4<sup>th</sup> Floor, Admin Building  
Green Cove Springs, FL  
32043-0367

Area Code: 904  
Phone: 278-3761  
529-3761  
Fax: 278-3728

County Manager  
Stephanie C. Kopelousos

Commissioners:  
Wendell D. Davis  
District 1  
Douglas P. Conkey  
District 2  
W. Travis Cummings  
District 3  
T. Chereese Stewart  
District 4  
Ronnie E. Robinson  
District 5

Switchboard:  
GCS (904) 284-6300  
KH (352) 473-3711  
KL (904) 533-2111  
OP/MBG (904) 269-6300

[www.claycountygov.com](http://www.claycountygov.com)

December 28, 2011

MEMO TO: Stephanie Kopelousos  
County Manager

FROM: Karen Thomas  
Purchasing Manager

SUBJECT: Budget/Finance Agenda, January 3, 2012

Item: First Renewal to RFP #08/09-3, Various Equipment and  
Amenities for Parks and Playgrounds

Respectfully request approval of First Renewal to RFP #08/09-3, Various  
Equipment and Amenities for Parks and Playgrounds to all previous vendors  
except Play It Safe who is no longer in business. Many other entities  
currently utilize this RFP. This renewal will continue to provide discount  
prices to Clay County and other entities wishing to utilize this RFP. This will  
effectively extend the bid for a one year period.

Funding Source: various

Attachments:

1. Vendor's Letters of Extension
2. Discount Sheets

BCC Approved  
1/10/12

The following supporting documentation is provided for review purposes only and will not be included in the agenda item provided to the Board.

This information is available for review at the office of Contract Management or Facilities Maintenance.

*Presented to:*

**Clay County**  
Sports Lighting Contract  
RFP # 08/09-3  
Green Cove Springs, Florida

**Light·Structure**  
**GREEN™**

*Submitted by:*

**Musco Sports Lighting, LLC**  
2107 Stewart Road  
Muscatine, Iowa 52761

Phone: 563/263-2281  
Toll Free: 800/756-1205  
Fax: 800/374-6402

LSG Spec - Revision Level: 1  
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## Table of Contents

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Sports Lighting Contract  
Green Cove Springs, FL

### **A. BID FORMS**

Bid Documents  
Subcontractor List  
Warranties

### **B. BID PRICING**

### **C. FORMS**

W-9  
Certificate of Insurance

Bid Form

Price Agreement Contract For  
Park and Playground Equipment

Bid No. 08/09-3

Bidder: Musco Sports Lighting, LLC

Address: 2107 Stewart Road

City, State and Zip: Muscatine, IA 52761

Phone: 800-756-1205 ext. 4738 Email: jim.freie@musco.com

Contact Name(s): Jim Freie

\_\_\_\_\_  
Signature of Bidder

MANUFACTURER CATALOGS:

Manufacturer: Musco Sports Lighting

Fixed Percentage Discount off MSRP: Prices as listed

Installation (Fixed Percentage of cost after discounts of equipment): \_\_\_\_\_

Manufacturer: N/A

Fixed Percentage Discount off MSRP: \_\_\_\_\_

Installation (Fixed Percentage of cost after discounts of equipment): \_\_\_\_\_

Manufacturer: N/A

Fixed Percentage Discount off MSRP: \_\_\_\_\_

Installation (Fixed Percentage of cost after discounts of equipment): \_\_\_\_\_

Manufacturer: N/A

Fixed Percentage Discount off MSRP: \_\_\_\_\_

Installation (Fixed Percentage of cost after discounts of equipment): \_\_\_\_\_

SUB-CONTRACTOR EQUIPMENT INSTALLERS:

Business Name: See attached list

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Note: Attach vendor/manufacture WRITTEN CERTIFICATION (s) naming bidder, and/or each of its sub-contractor installer(s), as an authorized installer certified to install park and playground equipment as required by each manufacturer. Failure to comply with this provision may result in rejection of bid.



## Subcontractors

Musco Sports Lighting, LLC  
100 1<sup>st</sup> Avenue West  
Oskaloosa, IA 52577

M Gay Constructors  
Mike Gay  
11802 Industry Drive  
Jacksonville, FL 32226  
904-714-4001

Davco  
Russ White/Pete Veins  
4885 Park Ridge Boulevard  
Boynton Beach, FL 33426  
561-732-3434

Southeast Electrical Contractors  
Timmy Carter  
15888 County Road 108  
Hilliard, FL 32046  
904-879-4226

Electrical Contracting Service  
Charlie Floyd/ Chuck Floyd  
2375 West 77<sup>th</sup> Street  
Hialeah, FL 33016  
305-556-0041

Florida Electric Contracting Services Inc.  
Rich Headley/Steve Siems  
1491 SW 21<sup>st</sup> Avenue  
Ft. Lauderdale, FL 33355  
954-587-6760

Cobblestone Electric Inc.  
Joe Stone  
16171 Reiland Drive  
Istachatta, FL 34636  
352-796-9000

Musco reserves the right to use other approved contractors, with the municipality's approval.



# Musco Constant 25™

## 25-Year Product Assurance & Warranty Program

For 25 years, Musco Lighting will provide all materials and labor to maintain operation of your lighting system to original design criteria. Our products and services are guaranteed to perform on your project as follows:

### Light

Average Constant Light™ levels of \_\_\_\_ footcandles are guaranteed through Musco's Smart Lamp™ and service technology, within the Illumination Engineering Society of North America RP-6-01 standards of +/- 10% of the design criteria.

Musco will electronically monitor lamp operation and operating hours, and will group relamp at the end of the 5000 hour useful life.

Initial lamps provided:	5000 hours
Group lamp replacements # _____ x 5000 hours:	_____ hours
Maximum hours of lamp warranty and maintenance:	_____ hours

Individual lamp outages that occur during the lamp warranty and maintenance period stated above are repaired when the usage of any field is materially impacted. If actual usage exceeds \_\_\_\_\_ hours, the customer will be required to purchase lamp replacements in order to maintain the warranty to the end of twenty-five years.

### Energy Consumption

Energy consumption for your lighting system will average \_\_\_\_ kW per hour, and will not exceed \_\_\_\_ kW per hour at the maximum. Exhibit A provides a 25-year energy cost model based upon the customer provided utility rate and anticipated hours of usage. Changes in rates or usage will proportionately change the costs.

### Monitoring, Maintenance and Control Services

Musco shall monitor the performance of your lighting system, including on/off status, hours of usage and lamp outages. If fixture outages that affect playability are detected, Musco will contact you and proactively dispatch technicians.

On-off control of your lighting system is provided via an easy-to-use web site scheduling system, phone, fax or email. Our trained Control-Link Central™ staff is available toll-free 24/7. Regular usage reports will be sent to you and are always available on Control-Link Central's web site.

### Spill Light Control

Spill light readings at identified locations are guaranteed to be controlled to the values provided in Musco's design documents for your project, shown in Exhibit B. Readings shall be within the Illumination Engineering Society of North America RP-6-01 standards of +/- 10% of the design criteria.

### Structural Integrity

Your project has been designed to \_\_\_\_\_ (code reference). Structural integrity of equipment manufactured by Musco is guaranteed.

Musco has a team of people to ensure fulfillment of our product and services warranty shown in Exhibit C and maintains specifically-funded financial reserves dedicated to support our fulfillment of this warranty.

To further assure compliance, Musco will provide the Owner with this signed contract guaranteeing the comprehensive service for the 25-year period.

See additional information on back page of warranty



# Musco Constant 25™

## 25-Year Product Assurance & Warranty Program

Project Name: \_\_\_\_\_ Project Number: \_\_\_\_\_

Product Covered: \_\_\_\_\_

Fixture Quantity: \_\_\_\_\_ Lamp type: \_\_\_\_\_ Number of Group Lamp Replacements: \_\_\_\_\_

Date Issued: \_\_\_\_\_ [Date of Shipment] Expiration: \_\_\_\_\_ [Date] or \_\_\_\_\_ hours, whichever occurs first

SAMPLE DOCUMENT

Service under this Contract is provided by Musco Sports Lighting, LLC ("Musco") or an authorized servicer approved by Musco. Services performed under this Contract shall consist of furnishing labor and parts necessary to restore the operation of the Covered Product(s) to original design criteria provided such service is necessitated by failure of the Covered Product(s) during normal usage. This Contract covers Product(s) consisting of Musco's Green Generation Lighting™ with Control Links and any additional Musco manufactured product as listed above.

"We", "us" and "our" mean Musco. "You" and "your" mean the purchaser of the Covered Product(s). No one has the authority to change this Contract without the prior written approval of Musco. Musco shall not assume responsibility for their agents or assignees other than as described below. If there is a conflict between the terms of this Contract and information communicated either orally or in writing by one or more of our employees or agents, this Contract shall control.

### Additional Provisions

- 1. **Availability of Service:** Control-Link Central™ operators shall be available 24/7 via web site, phone, fax or email. Maintenance service specialists shall be available 8 AM to 5PM Central Time, and services shall be rendered during these same hours in your local time zone, Monday through Friday (with the exception of national holidays). Hours of operation are subject to change without notice to you. Musco will exercise all reasonable efforts to perform service under this Contract, but will not be responsible for delays or failure in performing such services caused by adverse weather conditions, acts of any government, failure of transportation, accidents, riots, war, labor actions or strikes or other causes beyond its control.
- 2. **Determination of Repairs:** Musco will utilize the field monitoring system and any information provided by the customer to determine when the usage of the field is materially impacted. From this information, Musco will determine needed repair and/or replacement of Covered Product(s) and parts. Repair will be with product(s) of like kind and quality.
- 3. **Your Requirements Under this Contract:** You must meet all electrical requirements as specified by the manufacturer. In addition, you promise and assure: full cooperation with Musco, Musco's technicians and authorized servicers during telephone diagnosis and repair of the Covered Product(s); reasonable accessibility of the Covered Product(s); a non-threatening and safe environment for service.

You agree to check fuses and to replace fuses as needed. Musco provides spare fuses and a fuse puller in the lowest alpha-numeric numbered enclosure. Musco will replenish spare fuses used.

4. **Service Limitations - This Contract does not cover:** Maintenance, repair or replacement necessitated by loss or damage resulting from any external causes such as, but not limited to, theft, environmental conditions, negligence, misuse, abuse, improper electrical/power supply, unauthorized repairs by third parties, attachments, damage to cabinetry, equipment modifications, vandalism, animal or insect infestation, physical damage to Covered Products parts or components, failure of existing structures, supporting electrical systems or any non-Musco equipment, or acts of God/nature (including, but not limited to: earthquake, flood, tornadoes, typhoons, hurricanes or lightning).

### 5. Contract Limitations:

- a. **EXCLUSIONS FROM COVERAGE:** IN NO EVENT WILL MUSCO BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES WHICH INCLUDE, BUT ARE NOT LIMITED TO, ANY DELAY IN RENDERING SERVICE OR LOSS OF USE DURING THE REPAIR PERIOD OF THE COVERED PRODUCT(S) OR WHILE OTHERWISE AWAITING PARTS.
- b. **Limitation of Liability:** To the extent permitted by applicable law, the liability of Musco, if any, for any allegedly defective Covered Product(s) or components shall be limited to repair or replacement of the Covered Product(s) or components at Musco's option. THIS CONTRACT IS YOUR SOLE EXPRESS WARRANTY WITH RESPECT TO THE COVERED PRODUCT(S). ALL IMPLIED WARRANTIES WITH RESPECT TO THE COVERED PRODUCT(S) INCLUDING, BUT NOT LIMITED TO, IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ARE HEREBY EXPRESSLY EXCLUDED.
- c. Musco requires reasonable access for a crane or man lift equipment to service the lighting system. Musco will not be responsible for damage from operating the vehicle on the property when the equipment is operated in the prescribed manner over the designated access route.

6. **Transfer and Assignment:** You shall not have the right to assign or otherwise transfer your rights and obligations under this Contract except with the prior written consent of Musco provided, however, that a successor in interest by merger, operation of law, assignment or purchase or otherwise of your entire business shall acquire all of your interests under this Contract.

7. **Governing Law:** Unless otherwise governed by applicable state law, the Contract shall be interpreted and enforced according to the laws of the State of Iowa.

8. **Subrogation:** In the event Musco repairs or replaces any Covered Product(s), parts or components due to any defect for which the manufacturer or its agents or suppliers may be legally responsible, you agree to assign your rights of recovery to Musco. You will be reimbursed for any reasonable costs and expenses you may incur in connection with the assignment of your rights. You will be made whole before Musco retains any amounts it may recover.

Signature: \_\_\_\_\_

Vice President of Sales



## 10 Year Warranty

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### Equipment

Musco warrants your lighting system (excluding fuses and lamps) to be free from defects in materials and workmanship for a period of ten years starting from the date of shipment.

**Two Years Labor** — Musco agrees to provide labor and materials for a period of two years to replace defective parts or repair defects in workmanship or, at its election, to pay the reasonable cost of labor for such repairs. For the remainder of the warranty period, replacement materials will be provided at no charge. Labor costs will be the owner's expense.

### Lamps

Lamps are warranted not to fail for two years from the date of shipment. Lamps which fail during the first year of the warranty period will be replaced and installed at no cost to the owner.

Lamps which fail during the second year of the warranty period will be replaced by the manufacturer, but installation will be the owner's responsibility. Lamps damaged by physical trauma or electrical surges are not covered by this warranty.

### Alignment

Musco warrants accurate alignment of the luminaires on the luminaire assembly for a period of ten years starting from the date of shipment.

### Limitations

The following are not covered by this warranty:

- Fuses
- Weather condition events such as lightning or hail damage
- Improper installation, vandalism or abuse
- Unauthorized repairs or alterations

Repair and/or replacement are the complete warranty and constitute the exclusive remedy.

**Clay County**

**Sports Lighting Bid Sheet**

Manufacturer: Musco Sports Lighting, LLC.

Address: 2107 Stewart Road

City, State, Zip Code: Muscatine, IA 52761

**Contacts:**

Danny Sheldon  
Phone #: 352/665-0578

Email: [danny.sheldon@musco.com](mailto:danny.sheldon@musco.com)  
Fax #: 800/374-6402

Bob DeCouto  
Phone#: 352/243-9999

Email: [bob.decouto@musco.com](mailto:bob.decouto@musco.com)  
Fax #: 800/374-6402

Fed. ID #: 42-1511754

Delivery: 4-6 weeks F.O.B. Destination

**MUSCO LIGHTING PRICING** - All prices are delivered to the job site -- Terms: Net 30 days upon delivery  
For installed packages, 25% down payment is requested.

**BASE BID LIGHTING EQUIPMENT DESCRIPTION**

**LIGHT-STRUCTURE GREEN™ SYSTEM (LSG)**

Equipment Pricing includes: Precast Concrete Bases, Galvanized Steel Poles, Fixtures, Pole Top Luminaire Assemblies, Electrical Component Enclosures, and Wire Harnesses.

**WARRANTY AND GUARANTEE (LSG)\*** 25-Year Warranty: Manufacturer shall supply a signed warranty covering the entire system for 25 years. Warranty shall guarantee light levels; lamp replacements; system energy consumption; monitoring, maintenance and control services, spill light control, and structural integrity. Manufacturer shall maintain specifically-funded financial reserves to assure fulfillment of the warranty for the full term. Warranty may exclude fuses, storm damage, vandalism, abuse and unauthorized repairs or alterations.

\*All warranty and maintenance agreements on all facilities except tennis/roller hockey are based upon 400 hours or less on annual usage. The tennis, roller hockey, skate park and outdoor basketball courts warranty and maintenance agreement is based upon 1000 hours or less of annual usage. If annual usage exceeds the hours noted above, an extension of the warranty/maintenance agreement will be negotiated with the manufacturer on a project by project basis.

**SPORTSCLUSTER GREEN™ SYSTEM (SCG)**

Equipment Pricing includes: Fixtures, Luminaire Assemblies, Electrical Component Enclosures, and Wire Harnesses.

**WARRANTY AND GUARANTEE (SCG)** 10-Year Warranty: Manufacturer shall supply a signed warranty covering the entire system, excluding fuses and lamps, for 10 years from the date of shipment. Labor shall be included for 2 years. Lamps shall be warranted for 2 years for parts, and 1 year for labor. Warranty may exclude fuses, storm damage, vandalism, abuse and unauthorized repairs or alterations.

**LIGHT-PAK SYSTEM™**

Equipment Pricing includes: Luminaire Assemblies, Electrical Component Enclosures.

**WARRANTY AND GUARANTEE (LIGHT-PAK)** 10-Year Warranty: Manufacturer shall supply a signed warranty covering the entire system, excluding fuses and lamps, for 10 years from the date of shipment. Labor shall be included for 2 years. Lamps shall be warranted for 2 years for parts, and 1 year for labor.

Warranty may exclude fuses, storm damage, vandalism, abuse and unauthorized repairs or alterations.

**Section I - Musco Lighting Price List**

Note: For field sizes and pole locations not covered below, use fixture and pole adjustments found in Adders section of the bid page. Manufacturer shall provide design for actual field, plus the design of the field that most closely relates to actual field, for comparative purposes.

**Tennis** – Standard pole locations are 6’ beyond the serving line and 3’ outside the fence. Pricing and pole sizing for tennis courts are also applicable to roller hockey and skate parks.

Size	Light Level	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
2 Ct	50 fc	\$48,547	\$20,625
3 Ct	50 fc	\$62,733	\$33,263
4 Ct	50 fc	\$83,258	\$45,982

**Outdoor Basketball** – Standard pole locations are 15’ outside the fence on the center line

Size	Light Level	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
1 Ct	40 fc	\$27,037	\$11,847
2 Ct	40 fc	\$35,716	\$17,278

**Light-Pak**

Fixtures	Light-Pak Price
8	\$7,805
12	\$10,107

**Baseball (90’ Base path)** – Standard A-pole locations are 50’ down line and 55’ off for a 90’ base path. Standard B-pole locations are 5’ beyond the outfield radius and 10’ off the foul line for a 4-pole design and are at a distance down the line of  $((\text{Foul Line} + \text{Basepath})/2 \times 0.5)$  and 40’ off the foul line for a 6-pole and 8-pole design. Standard C-pole locations are 5’ beyond the outfield radius at an angle of 20 degrees from the foul line for a 6-pole design and 10 degrees from the foul line for an 8-pole design. Standard D-pole locations are 5’ beyond the outfield radius at an angle of 30 degrees from the foul line for an 8-pole design.

Size	Light Level	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
300’	50/30 fc	\$130,695 ✓	\$72,151
300’	70/50 fc	\$189,987	\$112,307
350’	50/30 fc	\$157,213	\$88,779
350’	70/50 fc	\$245,355	\$140,690
330’/400’/330’	50/30 fc	\$166,622	\$91,241
330’/400’/330’	70/50 fc	\$269,642	\$152,902
320’/360’/320’	50/30 fc	\$157,041	\$84,593
320’/360’/320’	70/50 fc	\$248,851	\$141,682

**Softball/T-Ball (60’ Base path)** - Standard A-pole locations are 35’ down line and 40’ off for a 60’ base path. Standard B-pole locations are 5’ beyond the outfield radius and 10’ off the foul line for a 4-pole design

and are at a distance down the line of  $((\text{Foul Line} + \text{Basepath})/2 \times 0.5)$  and 40' off the foul line for a 6-pole and 8-pole design. Standard C-pole locations are 5' beyond the outfield radius at an angle of 20 degrees from the foul line for a 6-pole design and 10 degrees from the foul line for an 8-pole design. Standard D-pole locations are 5' beyond the outfield radius at an angle of 30 degrees from the foul line for an 8-pole design.

Size	Light Level	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
150'	30 fc	\$42,832	\$22,160
175'	50/30 fc	\$59,765	\$30,897
185'	50/30 fc	\$65,123	\$34,251
200'	50/30 fc	\$79,740	\$39,397
200'	70/50 fc	\$93,465	\$51,138
225'	50/30 fc	\$86,187	\$44,252
225'	70/50 fc	\$104,235	\$58,023
250'	50/30 fc	\$91,249	\$49,108
250'	70/50 fc	\$137,593	\$81,802
275'	50/30 fc	\$102,191	\$56,040
275'	70/50 fc	\$154,773	\$95,588
300'	50/30 fc	\$117,435	\$65,228
300'	70/50 fc	\$179,099	\$105,548
320'	50/30 fc	\$129,519	\$72,230
320	70/50 fc	\$192,278	\$119,595

X 2

**Soccer** – Standard pole locations for a 4-pole design would be located at a distance of  $(\text{Field Length}/2 - ((\text{Field Width}/2 + \text{Setback}) \times 0.40))$  from the center line, with setbacks from the field as given above. Standard outside pole locations for a 6-pole design would be located at a distance of  $(\text{Field Length}/2 - ((\text{Field Width}/2 + \text{Setback}) \times 0.28))$  from the center line, with setbacks from the field as given below.

Size	Light Level	Set-back	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
330'x160'	30 fc	30'	\$69,700	\$38,638
330'x160'	50 fc		\$113,807	\$71,598
330'x180'	30 fc	30'	\$90,067	\$50,713
330'x180'	50 fc		\$124,839	\$81,308
330'x210'	30 fc	30'	\$97,078	\$55,897
330'x210'	50 fc		\$136,895	\$86,316
330'x225'	30 fc	30'	\$103,745	\$60,530
330'x225'	50 fc		\$143,936	\$90,391
360'x160'	30 fc	30'	\$90,412	\$50,804
360'x160'	50 fc		\$136,895	\$86,316
360'x180'	30 fc	30'	\$90,412	\$50,804
360'x180'	50 fc		\$136,895	\$86,316
360'x210'	30 fc	30'	\$103,745	\$60,530
360'x210'	50 fc		\$143,936	\$90,391
360'x225'	30 fc	30'	\$109,862	\$64,826
360'x225'	50 fc		\$152,995	\$100,117
360'x240"	30 fc	30'	\$109,862	\$64,826
360'x240'	50 fc		\$160,326	\$104,981

**Football** – Standard pole locations are located at the 15 yard line, with setbacks from the field as given below.

Size	Light Level	Set-back	LSG 110 FBC 2004 w/ 06 Supplement Price	SCG Price
No track	30 fc	60'	\$90,412 ✓	\$50,804
No track	50 fc		\$140,416	\$88,353
No track	100 fc		\$251,144	\$175,219
No track	30 fc	80'	\$103,681	\$60,498
No track	50 fc		\$161,322	\$90,327
No track	100 fc		\$276,730	\$185,372
No track	30 fc	100'	\$130,275	\$62,615
No track	50 fc		\$173,778	\$98,020
No track	100 fc		\$312,314	\$202,604
No track	30 fc	120'	\$152,974	\$72,496
No track	50 fc		\$219,322	\$112,854
No track	100 fc		\$364,159	\$226,050

**Section II – Adders/Deducts**

- A. Florida Building Code, 2004 edition with 2006 supplement for public schools will add up to 15% to the price of the job.
- B. Purchase of additional lighting for security, special areas, or replacing lights on existing poles and non-standard field sizes or pole locations. ⇒ \$ 2,990 per fixture ✓✓
- C. Control and Monitoring Adder for SCG \$7,475 per unit
- D. Additional Control & Monitoring units necessary due to additional electrical services. (Base price includes one unit per project) \$5,000 per unit
- E. Osprey Nest Platforms \$2,875 each
- F. Adder for additional spill and glare control \$3,335 per pole
- G. Freight adder/deduct based off base bid of 1,195 miles → \$0.15 per fixture/per mile ✓✓

*Freight/Demo -*

**Section III – Labor Costs**

- A. Pole Installation (price per pole)

Pole Height	LSG 110 FBC 2004 w/ 06 Supplement
40'	\$2,785
50'	\$3,035
60'	\$3,290 ✓ x4
70'	\$3,795 ✓ x4 x6 x4
80'	\$4,430

90'	\$5,450
100'	\$7,085
110'	\$12,150

- B. Removal of Existing Poles or Structures \$4,600 per pole
- C. Installation of Fixtures on Existing Poles \$5,175 per pole

**Section IV – Electrical Costs**

- A. Service Options
  - Option A – 200 Amp Service (Section IV, A, 1) \$11,040 each
  - Option B – 400 Amp Service (Section IV, A, 1) \$15,985 each
  - Option C – 600 Amp Service (Section IV, A, 1) \$22,425 each
- B. Conduit, Pull Boxes and Conductors
  - 1. Wiring from Panel to Contactors
    - a. Connect wiring from one 3 pole, 30 amp breaker to one 3 pole, 30 amp contactor using 3-#6 conductors, max distance of 10 feet \$ 90 each
    - b. Connect wiring from one 3 pole, 60 amp breaker to one 3 pole, 60 amp contactor using 3-#4 conductors, max distance of 10 feet \$100 each
  - 2. Wiring from Contactors to Poles
    - a. 2 ½" PVC with (4) 3/0 \$ 34 per foot
    - b. 4" PVC with (4) 500mcm \$ 65 per foot
    - c. (2) 4" PVC with (4) 300mcm \$ 85 per foot
    - d. 2" PVC with (4) #1 THWN conductors \$ 26 per foot
  - 3. Pull Boxes
    - a. Brooks 38T pull box with 8" x 8" x 6" PVC box Inside \$ 460 each
    - b. Connect 4-#1 conductors from pull box to sports lighting pole, maximum distance of 10 feet \$ 110 each
- C. Lightning Protection
  - 1. Surge Arrestor – protection at remote electrical enclosure \$ 1,035 each
  - 2. Surge Arrestor – protection on line side of panel \$ 8,625 each

**Section V – Engineered Plans**

- A. Electrical Engineering Drawings, sealed by P.E.
  - 3. Adder for 200 amp service \$ 5,750 each
  - 4. Adder for 400 amp service \$ 8,625 each

5.	Adder for 600 amp service	<u>\$13,800 each</u>
B.	Structural Engineering Drawings, sealed by P.E.	
1.	Foundation and pole plans based on assumed soils	<u>\$1,150 per project</u> ✓
2.	Foundation and pole plans based on geotech report	<u>\$2,875 per project</u>
C.	Geotech report	<u>\$8,625 per project</u>
D.	Bonding (over \$200,000)	<u>\$1,785 per \$100,000</u>
E.	Site survey	<u>\$2,875 per project</u>
F.	Project management	<u>\$5,750 per project</u> ✓

**Section VI - Yearly Adjustments**

- A. During the term of this contract, technical upgrades to these products may periodically become available and will be offered to the owner. Musco reserves the right to supply upgraded technology provided it maintains the on-field lighting performance, enhances benefits and does not exceed the prices bid when applied to a project application under the current contract provisions.
- B. During the term of this contract if the state of Florida Building Codes/Wind speeds change, Musco reserves the right to adjust pricing accordingly.

**I. SPORTS LIGHTING – LIGHT-STRUCTURE GREEN™ SYSTEM**

**A. BASE BID LIGHTING EQUIPMENT**

The primary goals of this sports lighting specification are:

- 1. Life Cycle Costs: In order to reduce the operating budget, the preferred lighting system shall be energy efficient and cost effective to operate. All maintenance costs shall be eliminated, and the fields should be proactively monitored to detect fixture outages over a 25 year life cycle. To allow for optimized use of labor resources and avoid unneeded operation of the facility, customer requires a remote on/off control system for the lighting system.
- 2. Environmental Light Control: It is the primary goal of this project to minimize spill light and glare.
- 3. Guaranteed Light Levels: Selection of appropriate light levels impact the safety of the players and the enjoyment of spectators. Therefore the lighting system shall be designed such that the light levels are guaranteed for a period of 25 years.

**B. LIGHTING PERFORMANCE / PLAYABILITY**

The manufacturer shall supply lighting equipment to meet the following performance and life cycle cost criteria:

- 1. Playing surfaces shall be lit to an average constant light level and uniformity as specified per the bid sheet. Light levels shall be held constant for 5000 hours. Lighting calculations shall be developed and field measurements taken on the grid spacing with the minimum number of grid points specified on the bid sheet. Measured average illumination level shall be +/- 10% of predicted mean in accordance with IESNA RP-6-01, and measured at the first 100 hours of operation.

2. Manufacturer shall provide computer models guaranteeing light levels on the field for 25 years with a recoverable light loss factor of .7 in all applications.

### C. LIFE CYCLE COST

1. Energy Consumption: The kWh consumption for the field lighting system shall be calculated by the following criteria:  
# luminaries x kw demand x kw rate of .22/hr x annual usage of 400 hours x 25 years. Tennis courts, skate parks, roller hockey and outdoor basketball courts will be based on an annual usage of 1,000 hours.
2. Complete Lamp Replacement: Manufacturer shall include the appropriate number of group lamp replacements to be completed at end of each 5000 hours of operation. For the purpose of the bid, it is assumed that the field(s) will be operated 400 hours per year or 10,000 hours during a 25 year period. Manufacturer shall warrant the system to meet designed light levels upon completion of these relamps.
3. Preventative and Spot Maintenance: Manufacturer shall provide all preventative and spot maintenance, including parts and labor for 25 years on the system from the date of equipment delivery. Lamp outages shall be repaired when they materially impact the usage of any field. Owner agrees to check fuses and maintain as necessary in the event of a fixture outage prior to calling the manufacturer.
4. Remote Monitoring System: System shall monitor lighting performance and notify manufacturer if individual luminaire outage is detected so that appropriate maintenance can be scheduled. The manufacturer shall notify the owner of outages within 24 hours, or the next business day. The controller shall determine switch position (Manual or Auto) and contactor status (open or closed).
5. Remote Lighting Control System: System shall include lighting contactors. System shall allow owner and users with a security code to schedule on/off system operation via a web site, phone, fax or email up to ten years in advance. Manufacturer shall provide and maintain a two-way TCP/IP communication link. Trained staff shall be available 24/7 to provide scheduling support and assist with reporting needs.

The owner may assign various security levels using a user code and password to schedulers by function and/or fields. This function must be flexible to allow a range of privileges such as full scheduling capabilities for all fields, to only having permission to execute "early off" commands by phone or extend the field usage.

On site equipment shall include Manual Off-On-Auto Switches to allow for maintenance, and shall accept and store 7-day schedules. The controller shall be protected against power outages / memory loss and shall reboot once power is regained and execute any commands that would have occurred during outage.

6. Management Tools: Manufacturer shall make available a web-based database of actual field usage and provide reports by facility and user group.
7. Communication Costs: Manufacturer shall include communication costs for operating the controls and monitoring system for a period of 25 years.

## II. SPORTS LIGHTING - SPORTSCLUSTER GREEN™ SYSTEM

### A. BASE BID LIGHTING EQUIPMENT

The primary goals of this sports lighting specification are:

1. Life Cycle Costs: In order to reduce the operating budget, the preferred lighting system shall be energy efficient and cost effective to operate.

2. Environmental Light Control: It is the primary goal of this project to minimize spill light and glare.
3. Guaranteed Light Levels: Selection of appropriate light levels impact the safety of the players and the enjoyment of spectators. Therefore the lighting system shall be designed such that the light levels are guaranteed for a period of 10 years.

**B. LIGHTING PERFORMANCE / PLAYABILITY**

The manufacturer shall supply lighting equipment to meet the following performance and life cycle cost criteria:

1. Playing surfaces shall be lit to an average constant light level and uniformity as specified per the bid sheet. Light levels shall be held constant for 5000 hours. Lighting calculations shall be developed and field measurements taken on the grid spacing with the minimum number of grid points specified on the bid sheet. Measured average illumination level shall be +/- 10% of predicted mean in accordance with IESNA RP-6-01, and measured at the first 100 hours of operation.
2. Manufacturer shall provide computer models guaranteeing light levels on the field for 10 years with a recoverable light loss factor of .7 in all applications.

**C. LIFE CYCLE COST**

1. Energy Consumption: The average kWh consumption shall be calculated by the following criteria: # luminaires x kw demand x kw rate of .22/hr x annual usage of 400 hours x 25 years. Tennis courts, skate parks, roller hockey and outdoor basketball courts will be based on an annual usage of 1,000 hours.

**III. LIGHTING SYSTEM CONSTRUCTION**

**A. SYSTEM DESCRIPTION**

Lighting system shall consist of the following:

1. Galvanized steel poles and crossarm assembly (LSG Only)
2. Pre-stressed concrete base embedded in concrete backfill (LSG Only)
3. All luminaires shall be constructed with a die-cast aluminum housing to protect the luminaire reflector system.
4. Luminaire, visor, and crossarm shall withstand 150 mph winds and maintain luminaire aiming alignment.
5. Manufacturer will remote all ballasts and supporting electrical equipment in aluminum enclosures mounted approximately 10' above grade. The enclosures shall include ballast, capacitor and fusing for each luminaire. Safety disconnect per circuit for each pole structure will be located in the enclosure.
6. Wire harness complete with an abrasion protection sleeve, strain relief and plug-in connections for fast, trouble free installation.
7. Controls and Monitoring Cabinet to provide on-off control and monitoring of the lighting system, constructed of NEMA Type 4 aluminum. Communication method shall be provided by manufacturer. Cabinet shall contain custom configured contactor modules for 30, 60, and 100 amps, labeled to match field diagrams and electrical design. Manual Off-On-Auto selector switches shall be provided. (Standard LSG/Optional SCG)

**B. MANUFACTURING REQUIREMENTS**

All components shall be designed and manufactured as a system. All luminaires, wire harnesses, ballast and other enclosures shall be factory assembled, aimed, wired and tested.

**C. DURABILITY**

All exposed components shall be constructed of corrosion resistant material and/or coated to help prevent corrosion. All exposed steel shall be hot dip galvanized per ASTM A123. All exposed hardware and fasteners shall be stainless steel of at least 18-8 grade, passivated and polymer coated to prevent possible galvanic corrosion to adjoining metals. All exposed aluminum shall be powder coated with high performance polyester. All exterior reflective inserts shall be anodized, coated with a clear, high gloss, durable fluorocarbon, and protected from direct environmental exposure to prevent reflective degradation or corrosion. All wiring shall be enclosed within the crossarms, pole, or electrical components enclosure.

**D. LIGHTNING PROTECTION**

All structures shall be equipped with lightning protection meeting NFPA 780 standards. Contractor shall supply and install a ground rod of not less than 5/8" in diameter and 8' in length, with a minimum of 10' embedment. Ground rod should be connected to the structure by a copper main down conductor with a minimum size of #2 for poles with less than 75' mounting height and 2/0 for poles with more than 75' mounting height.

**E. SAFETY**

All system components shall be UL Listed for the appropriate application.

**F. ELECTRIC POWER REQUIREMENTS FOR SPORTS LIGHTING EQUIPMENT**

Maximum total voltage drop to the disconnect switch located on the poles shall not exceed 3 percent of rated voltage.

1. Voltage/Phase to be determined for each specific site.

**IV. DELIVERY TIMING**

The equipment must be on site 4-6 weeks from the receipt of approved submittals and receipt of complete order information.

**V. STRUCTURAL PARAMETERS**

**A. BUILDING CODE**

The base bid of the lighting system must comply with Florida Building Code Edition 2004, w/ 2006 supplement, 110 mph. Second option is Florida Building Code Edition 2004 w/ 2006 supplement, 140 mph.

**B. STRUCTURAL DESIGN**

The stress analysis and safety factor of the poles shall conform to AASHTO Standard Specifications for Structural Supports for Highway Signs, Luminaires and Traffic Signals.

**C. SOIL CONDITIONS**

The design criteria for these specifications are based on soil design parameters as outlined in the geotechnical report. If a geotechnical report is not provided by the owner, the foundation design shall be based on soils that meet or exceed those of a Class 5 material as defined by 2004 FBC, Table 1804.2.

**D. FOUNDATION DRAWINGS**

Project specific foundation drawings stamped by a registered engineer in the state where the project is located are required. The foundation drawings must list the moment, shear (horizontal) force, and axial (vertical) force at ground level for each pole. These drawings must be submitted within 14 days of purchase.

**VI. FIELD QUALITY CONTROL**

**A. ILLUMINATION MEASUREMENTS**

Upon substantial completion of the project and in the presence of the Contractor, Project Engineer, Owner's Representative, and Manufacturer's Representative, illumination measurements shall be taken and verified. The illumination measurements shall be conducted in accordance with IESNA

## VII. POLE CONSTRUCTION, POLE REMOVAL, AND RELIGHT ✓

### A. POLE INSTALLATION

Provide pricing for labor to install owner furnished poles & fixtures. Price will include unloading of the equipment upon arrival to job site, excavation of holes, assembly of the poles and luminaires, all wiring from the remote electrical enclosure to the luminaires, proper grounding, installation of the pre-stressed foundations with concrete backfill, pole erection and aiming. Installation assumes standard soils of 2000 psf with no rock or abnormal collapsing holes.

### B. REMOVAL OF EXISTING POLES OR STRUCTURES ✓

Provide pricing for labor to take down existing poles, structures and fixtures and remove them to a staging area on the job site designated by the owner. Concrete and steel poles will be completely removed. Poles will be cut at base – foundations will not be removed but cut and jack-hammered to a foot below grade. Wood poles may be cut off 2 feet below grade, as long as the stumps are covered back with soil.

### C. INSTALLATION OF FIXTURES ON EXISTING POLES

Provide pricing for labor to take down existing fixtures and remove them to a staging area on the job site designated by the owner. The cost will also include labor to install the new fixtures on the existing structure. Installation assumes that the pole structure and wiring will be sufficient to handle the new fixtures. Owner assumes all responsibility of structural integrity of existing poles.

### D. OWNER AND BIDDER RESPONSIBILITIES

#### 1. Owner's Responsibilities:

- a. Total access to the site and pole locations for construction. Must be able to move from location to location on standard rubber tires – no towing required.
- b. Survey in pole locations, mark home plate, foul lines and field boundary lines.
- c. Removal of any trees, limbs, etc. for total access to pole locations.
- d. Removal and replacing of all fencing.
- e. Repair and replacement of any field turf, asphalt, and/or concrete damage.
- f. Locate existing underground utilities including irrigation systems.
- g. Pay for all permitting costs.
- h. Extra costs associated with foundation excavation and construction in non-standard soils (rock, caliche, high water table, collapsing holes, alluvial soils, etc.). Standard soils are defined as Class 5 soils in Table 1804.2 in the 2004 edition of the Florida Building Code and can be excavated using standard earth auguring equipment.
- i. Provide primary transformer to within 150' of site.
- j. Provide a source for water (I.E. Fire Hydrant or 2" water line).
- k. Provide adequate trash container for cardboard waste.

#### 2. Bidder's Responsibilities:

- a. Provide required poles, fixtures, and foundations and associated designs.
- b. Provide structural design for poles and foundations, certified by a professional engineer licensed in the State.
- c. Provide layout of pole locations and aiming diagram.
- d. Provide light test upon owner supplied electrical system.
- e. Provide equipment and materials to off load equipment at jobsite per scheduled delivery.
- f. Secure required permits, owner to pay cost of permits.
- g. Provide equipment and materials to install poles and foundations as specified on layout.
- h. Provide and install ground rods (one per pole location) for lightning protection per NFPA 780 Code. Poles 70' and below require a #2 ground wire. Poles 80' and above require 2/0 ground wire. Ground rods to be 3/4"x10' or 5/8"x8' with a 10' embedment.
- i. Provide materials and equipment to assemble fixtures.

- j. Provide equipment and materials to assemble and erect poles.
- k. Provide equipment and materials to remove spoils from jobsite.
- l. Provide bonding per State of Florida requirements

## VIII. ELECTRICAL SUPPLY LABOR/EQUIPMENT

### A. ELECTRICAL SERVICES

All services are to be quoted at 277/480 volt three phase. Base all service feeders on a length of 150 feet at a burial depth of 36" with no obstructions in the path. Provide lump sum costs for equipment and labor to install each of the following three options:

1. Option A
  - a. 200 amp three phase meter can
  - b. 200 amp main circuit breaker N3R 42 circuit panel with 8 three pole 30 amp breakers.
  - c. Service feeders. (4) 3/0 conductors in a 2 1/2" raceway. 150'
  - d. Build Service Rack out of 2" galvanized pipe with galvanized uni-strut to accommodate meter can, electrical panel and one lighting contactor cabinet sized at 72" high, 36" wide and 12" deep. The lighting contactor will be provided by the sports lighting manufacturer and installed.
  - e. Pull necessary permits
2. Option B
  - a. 400 amp three phase meter can
  - b. 400 amp main circuit breaker N3R 42 circuit panel with 8 three pole 60 amp breakers.
  - c. Service feeders. (4) 500 mcm conductors in a 4" raceway. 150'
  - d. Build Service Rack out of 2" galvanized pipe with galvanized uni-strut to accommodate meter can, electrical panel and one lighting contactor cabinet sized at 72" high, 36" wide and 12" deep. The lighting contactor will be provided by the sports lighting manufacturer and installed.
  - e. Pull necessary permits
3. Option C
  - a. 600 amp three phase meter can
  - b. 600 amp main circuit breaker N3R 42 circuit panel with 12 three pole 60 amp breakers.
  - c. Service feeders. (2) 4" raceways with (4) 300 mcm conductors in a 4" raceway. 150'
  - d. Build Service Rack out of 3" galvanized pipe with galvanized uni-strut to accommodate meter can, electrical panel and one lighting contactor cabinet sized at 72" high, 36" wide and 12" deep. The lighting contactor will be provided by the sports lighting manufacturer and installed.
  - e. Pull necessary permits

### B. CONDUIT, PULL BOXES AND CONDUCTORS

Provide equipment and labor to install conduit, pull boxes and conductors. All installations are to be in pvc schedule 40 pipe at a burial depth of 36" with twin conductors.

### C. LIGHTNING PROTECTION

Surge Arrestors: UL labeled and rated for 277/480V, 3 phase, 4 wire, as manufactured by Erico (TDX-50) or equal and shall be attached to the bottom of the remote ballast enclosure and/or on line side of main electrical panel.

# Request for Taxpayer Identification Number and Certification

Give form to the  
requester. Do NOT  
send to the IRS.

Name (If a joint account or you changed your name, see Specific Instructions on page 2.)

Business name, if different from above, (See Specific Instructions on page 2.)  
**Musco Sports Ltg, LLC**

Check appropriate box:  Individual/Sole proprietor  Corporation  Partnership  Other

Address (number, street, and apt. or suite no.)  
**2107 Stewart Road**

City, state, and ZIP code  
**Muscatine, Iowa 52761**

Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). However, if you are a resident alien OR a sole proprietor, see the instructions on page 2. For other entities, it is your employer identification number (EIN). If you do not have a number, see How To Get a TIN on page 2.

Note: If the account is in more than one name, see the chart on page 2 for guidelines on whose number to enter.

Social security number

OR

Employer identification number
<b>421151117154</b>

List account number(s) here (optional)

**Part II For Payees Exempt From Backup Withholding (See the instructions on page 2.)**

**Part III Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding.

**Certification Instructions.**—You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 2.)

Sign Here: Signature **W. Dancy Buckman** Date **11/24/2008**

**Purpose of Form.**—A person who is required to file an information return with the IRS must get your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 to give your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are an exempt payee.

Note: If a requester gives you a form other than a W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**What Is Backup Withholding?**—Persons making certain payments to you must withhold and pay to the IRS 31% of such payments under certain conditions. This is called "backup withholding." Payments that may be subject to backup withholding

include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

If you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return, payments you receive will not be subject to backup withholding. Payments you receive will be subject to backup withholding if:

- You do not furnish your TIN to the requester, or
- The IRS tells the requester that you furnished an incorrect TIN, or
- The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
- You do not certify to the requester that you are not subject to backup withholding under 3 above (for reportable interest and dividend accounts opened after 1983 only), or

- You do not certify your TIN when required. See the Part III instructions on page 2 for details.

Certain payees and payments are exempt from backup withholding. See the Part II instructions and the separate **Instructions for the Requester of Form W-9.**

**Penalties**

**Failure To Furnish TIN.**—If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

**Civil Penalty for False Information With Respect to Withholding.**—If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal Penalty for Falsifying Information.**—Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.**—If the requester discloses or uses TINs in violation of Federal law, the requester may be subject to civil and criminal penalties.

# ACORD™ CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YY)  
11/24/08

PRODUCER  
Holmes Murphy & Assoc - WDM  
PO Box 9207  
Des Moines, IA 50306-9207

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED  
Musco Sports Lighting, LLC  
Attn: Karyl Thomas  
P O Box 808  
Oskaloosa, IA 52577

INSURERS AFFORDING COVERAGE  
INSURER A: Employers Mutual Casualty Co. A- XII  
INSURER B: St. Paul Fire & Marine Insurance Company A XV  
INSURER C: Employers Mutual Casualty Co. A- XII  
INSURER D:  
INSURER E:

## COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY	2D5362509	07/01/08	07/01/09	EACH OCCURRENCE	\$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				FIRE DAMAGE (Any one fire)	\$ 300,000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person)	\$ 15,000
	<input checked="" type="checkbox"/> Contractual Liab				PERSONAL & ADV INJURY	\$ 1,000,000
					GENERAL AGGREGATE	\$ 2,000,000
					PRODUCTS - COMP/OP AGG	\$ 2,000,000
					GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC	
A	AUTOMOBILE LIABILITY	2E5362509	07/01/08	07/01/09	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	\$
	<input type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident)	\$
	<input checked="" type="checkbox"/> HIRED AUTOS					
<input checked="" type="checkbox"/> NON-OWNED AUTOS						
	GARAGE LIABILITY					
	<input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT	\$
					OTHER THAN AUTO ONLY: EA ACC	\$
					AGG	\$
B	EXCESS LIABILITY	QK05501368	07/01/08	07/01/09	EACH OCCURRENCE	\$ 1,000,000
	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$ 1,000,000
	<input type="checkbox"/> DEDUCTIBLE					\$
	<input type="checkbox"/> RETENTION \$					\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	285362509	07/01/08	07/01/09	<input checked="" type="checkbox"/> WC STATUTORY LIMITS	OTHE-R
C		2Z5362509	07/01/08	07/01/09	E.L. EACH ACCIDENT	\$ 500,000
A		2P5362509	07/01/08	07/01/09	E.L. DISEASE - EA EMPLOYEE	\$ 500,000
A		2M5362509	07/01/08	07/01/09	E.L. DISEASE - POLICY LIMIT	\$ 500,000
A	OTHER Leased/Rented Equipment	2C5362509	07/01/08	07/01/09	Limit	300,000
					Deductible	10,000

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS  
 RE: Clay County Piggyback 08-10, No. 138581  
 Clay County, a political subdivision of the State of Florida; The Board of County Commissioners, Clay County, Florida; and all public agencies of Clay County are included as Additional Insureds on the GL policy as their interests may appear.

CERTIFICATE HOLDER	ADDITIONAL INSURED; INSURER LETTER:	CANCELLATION
Clay County Board of County Commissioners Purchasing Department 477 Houston Street Green Cove Springs, FL 32043 USA		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL <u>30</u> DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE <i>Pauline L. Guisinger</i>

## **IMPORTANT**

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

## **DISCLAIMER**

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES  
FOR PARKS AND PLAYGROUNDS

Bid # 08/09-3

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Wabash Valley	Plastisol-Coated Furniture	Site Horizons 407-947-6318	2%	30%	YES	YES
Playpower LT Farmington	Playground Equipment	Site Horizons 407-947-6318	2%	30%	YES	YES
Zeager Wood Carpet Mulch	Wood Playground Surfacing	Site Horizons 407-947-6318	5%	40%	YES	NO
Vitirturf	Cushioned Seamless Flooring	Site Horizons 407-947-6318	5%	30%	YES	NO
PW Athletic Manufacturing Inc	Athletic/Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Victor Stanley	Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	8% \$0-\$4,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	12% \$5,000-\$9,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	15% \$10,000-\$17,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	18% \$18,000-\$24,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	20% \$25,000-above	26% \$25,000-above	YES	YES
Hitchfield Landscape Elements	Shelters/Pavilions	Miller Recreation 941-792-4580	8%	N/A	YES	YES
Fibar Systems	Playground Surfacing	Miller Recreation 941-792-4580	10%	N/A	YES	NO
Kencoat	Site Amenities	Miller Recreation 941-792-4580	10%	N/A	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Foresite Designs	Plastic Wooden Benches	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Xccent Play	Playground Equip. and Site Amenities	Miller Recreation 941-792-4580	8%	25%	YES	YES
Forever Lawn	No Catalog Provided	Miller Recreation 941-792-4580	5%	26%	NO	NO
Shade Systems Inc.	Portable/Canvas Shade Systems	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Bilson Sports Group	Miscellaneous Sports Equipment	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Union Land Inc.	Playground Equipment	Play It Safe Inc 877-748-9444	8%	80%	YES	YES
Webcoat	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
Ultra Play Inc.	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
RCP Shelters	Shelters	Play It Safe Inc 877-748-9444	7%	95%	YES	YES
RCP Shelters	Shelters	RCP Shelters 800-525-0207	15%	N/A	YES	YES
BSN/Collegiate Pacific	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
US Games	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
No Fault Sport Group LLC	Playground Surfacing	No Fault Sport Grp 225-215-7760	5%	Included In Price	YES	YES
Qtele Playgrounds LLC	Playground Equipment	Qtele Playgrounds 904-386-4747	10%	35%	YES	YES
Qtele Playgrounds LLC	Playground Equipment	Site Creations 904-386-4747	None	None	YES	YES
Landscape Brands	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Cedar Forest Products	Shelters/Gazebos/Bridges/Bldings	Site Creations 904-386-4747	5%	45-65%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Thomas Steele	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Surface America	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
Earthscapes	UNKNOWN	Site Creations 904-386-4747	5%	35%	NO	NO
FIDO PARK/LUCKY DOG	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
SHADE	UNKNOWN	Site Creations 904-386-4747	5%	45%	NO	NO
All Star Bleachers	Bleachers and Grandstands	Site Creations 904-386-4747	5%	30-65%	YES	YES
Patterson Williams	Various Sports/Site Amenities	Site Creations 904-386-4747	5%	30-65%	YES	YES
Raindrop	UNKNOWN	Site Creations 904-386-4747	5%	30-65%	YES	YES
Ultra Coat/Play	Various Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Madrax	Bike Racks	Site Creations 904-386-4747	5%	30%	YES	YES
Kay Park	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	25-50%	YES	YES
Playground Mulch	Wood Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Rubber Mulch	Rubber Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Playland	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Progressive Design Playgrounds	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Tri-Active Fitness	Fitness Equipment	Kool Playgrounds 407-891-8017	5%	80%	YES	YES
Sports Play	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
SII Structures	Pavilions and Gazebos	Kool Playgrounds 407-891-8017	5%	75%	YES	NO
Superior Shade	Shade Structures	Kool Playgrounds 407-891-8017	5%	50%	YES	NO
Web Coat	Various Site Amenities	Kool Playgrounds 407-891-8017	5%	35%	YES	YES
Key Park Recreation	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Ultra Play	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	NO
Kool Play Surfacing	Playground Surfacing	Kool Playgrounds 407-891-8017	10%	Included	YES	NO
Majestic Mulch	Playground Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Zeager Playground Surfacing	Woodcraft Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Landscape Structures	Playground Equipment	REP Services 407-831-9658	2%	40%	YES	YES
Porter Corp	Pavilion/Gazebo Structures	REP Services 407-831-9658	2%	53%	YES	YES
Shade Systems Inc	Shade Structures	REP Services 407-831-9658	2%	60%	YES	YES
DuMor Site Furnishings	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES
Landscape Brands	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Sosurfaces	Playground Surfacing	REP Services 407-831-9658	.5%	33%	YES	YES
Forever Lawn	Artificial Grass	REP Services 407-831-9658	5%	Included	YES	YES
Robertson Industries	Playground Safety Surfacing	REP Services 407-831-9658	2%	Included	YES	YES
Irvine Wood Recovery	Wood Fiber Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
Zeager	Loose Fill Wood Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
BCI Burke LLC	Playground Equipment	Adv. Recreation 866-957-2355	5%	27%	YES	YES
Rainbow Turf Products	Playground Surfacing	Adv. Recreation 866-957-2355	5%	See Attachment A of proposal	YES	YES
Earthscapes Recycled Equip.	Playground Equipment	Adv. Recreation 866-957-2355	3%	29%	YES	YES
Sunports USA Shades	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Greenfield Sports	UNKNOWN	Adv. Recreation 866-957-2355	2%	Based Per Project	NO	NO
Raindrop Products	Interactive Water Play	Adv. Recreation 866-957-2355	3%	Based Per Project	YES	NO
Shade Systems	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Dison	Miscellaneous Sports Equip.	Adv. Recreation 866-957-2355	3%	35%	YES	NO
Superior Shade	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	NO
SK8 Parks Intl	Skate Boarding Parks	Adv. Recreation 866-957-2355	3%	15%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Geosculpts Monolithic	UNKNOWN	Adv. Recreation 866-957-2355	3%	26%	NO	NO
Dynamo	UNKNOWN	Adv. Recreation 866-957-2355	5%	35%	NO	NO
Sports Play	Playground Equipment	Adv. Recreation 866-957-2355	3%	31%	YES	NO
Cedar Forest Products	Wooden Pavilions/Structures	Adv. Recreation 866-957-2355	3%	39%	YES	YES
Hitchfield Shelters	Pavilions and Structures	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Dall Fabrics	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Kay Park	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Web Coat Inc.	Tables and Benches	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Ultra Play/Ultra Coat	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	NO
RCP Shelters	Pavilions/Shelters	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Soft Play Artificial Turf	Artificial Turf	Adv. Recreation 866-957-2355	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
Park Pets	Structures	Adv. Recreation 866-957-2355	2%	93% (1) 47% (2) 33% (3)	YES	YES
Alr Shade America	Shade Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Athletic Connection	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	5%	25%	YES	YES
BRP	Park Benches and Amenities	Bliss Products 1-800-248-2547	8%	25%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Childforms	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Childsafe	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Childworks	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Com-Pac Filtration	Water Play Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Dura Net	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Fibar	Wood Surfacing	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
Forte	Playground Borders	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Gared Sports	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
G T Grandstands	Bleachers	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Icon Shelters	Pavilions/Shelters	Bliss Products 1-800-248-2547	10%	35%	YES	NO
Jay Hawk Plastics	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Jay Pro	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
Ken Coat	Plastic Site Amenities	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
KOMPAN	Playground Equipment	Bliss Products 1-800-248-2547	5%	35%	YES	YES
Murdock Fountains	Fountains	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Nova Sports U.S.A	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Outback Shelters	Shelters	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Play & Park Structures	Playground Equipment	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Playsafer	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Pro Mats	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Rubber Wholesalers	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Shaw Industries	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sof Surfaces	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spiral Court King	Basketball Goals	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spohn Ranch/Tru Ride Skate Parks	Skate Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Sportsplay	Miscellaneous Playground Equip	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Terra Pad	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Ultra Play/Ultra Coat	Park Furniture	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Waterworks	Interactive Water Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Webcoat	Various Site Amenities	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Wood Mulch Products	Wood Mulch	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
The Dog Pollution	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Playscape H 2 O	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Nicros Boulders	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sand Lock Sandbox	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Musco Sports Lighting	Sports Lighting	M. Gay Const. 904-714-4001	Priced Per Project- Per Sport	Priced Per Project- Per Sport	YES	YES
Musco Sports Lighting	Sports Lighting	Musco Sports 800-756-1205	Priced Per Project- Per Sport	Priced Per Project- Per Sport	YES	YES



**CLAY COUNTY  
FLORIDA**

Division of Parks &  
Recreation

1569 CR 316  
Green Cove Springs, FL  
32043

Area Code: 904  
Phone: 284/269-6378;  
284-9780

Office Hours  
7:30 a.m. – 4:00 p.m.

County Manager  
Stephanie C. Kopelousos

Commissioners:  
Wendell D. Davis  
District 1  
Douglas P. Conkey  
District 2  
W. Travis Cummings  
District 3  
T. Chereese Stewart  
District 4  
Ronnie E. Robinson  
District 5

Switchboard:  
GCS (904) 284-6300  
KH (352) 473-3711  
KL (904) 633-2111  
OP/MBG (904) 269-6300

[www.claycountygov.com](http://www.claycountygov.com)

December 28, 2011

MEMORANDUM

TO: Donna Fish, Buyer 1  
Purchasing Division

FROM: Ellen Mattox *Ellen*

RE: RENEWAL OF BID #08/09-3  
"VARIOUS EQUIPMENT AND AMENITIES FOR PARKS AND  
PLAYGROUNDS"

Attached please find positive e-mail responses from all but one vendor for renewal of the above referenced bid. Also attached is a copy of the Bid Recommendation Sheet.

I was unable to contact Play It Safe. Their phone number is no longer in service and I had no success locating them on the Internet.

The first company listed on the Bid Recommendation Sheet, Qitele Playgrounds, is actually Site Creations.

Please call me should you have any questions.

emm

Attachments (12)

c: Karen Thomas, Director of Administrative and Contractual Services

**BID RECOMMENDATION SHEET**

December 2, 2008

(Please Highlight Bid to Be Recommended)

**BID #08/09 - 3**

**Various Equipment and Amenities for Parks and Playgrounds**

BIDDERS	BOND	BASE BID
<u>Qitela Playgrounds</u> <i>is Site-Creations</i>	N/A	<u>See Attached</u>
<u>Site Creations</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Advanced Recreation</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Miller Recreation</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>No Fault Sport Group</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>M. Gay Constructors</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Kids Play Inc.</u> <i>no longer in business</i>	N/A	<u>See Attached</u>
<u>Sports Supply Group</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Musco Sports Lighting</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>RCP Shelters</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Dlss Products</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Kool Playgrounds</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>REP Services</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Play It Safe</u> <i>not in business</i>	N/A	<u>See Attached</u>
<u>Site Horizons</u> <i>yes</i>	N/A	<u>See Attached</u>

Staff Assigned to Tabulate Bids and Make Recommendations:

NAME

TITLE

Tom Price

Division Director

RECOMMENDATION:

It is staff's recommendation to accept all bids submitted except that of Kids Play Inc.  
as they did not comply with bid instructions. All bids are awarded based upon the %  
discount offered for products and service.

THESE MINUTES ARE NOT  
OFFICIAL UNTIL ADOPTION  
BY THE BOARD OF COUNTY COMMISSIONERS

Effective Date January 24, 2012

MINUTES  
BOARD OF COUNTY COMMISSIONERS  
CLAY COUNTY  
GREEN COVE SPRINGS, FLORIDA  
JANUARY 10, 2012

**CALL TO ORDER**

The Board of County Commissioners met in **Regular Session** in the Commission Meeting Room, County Administration Building, 477 Houston Street, on the above stated date. Chairman Conkey called the meeting to order at 2:10 p.m.

INVOCATION – Commissioner Ronnie Robinson

PLEDGE OF ALLEGIANCE – Commissioner Wendell Davis

**ROLL CALL**

The following were present: Commissioners, Douglas P. Conkey, Chairman, Chereese Stewart, Vice-Chairman, Travis Cummings, Wendell D. Davis, and Ronnie Robinson; County Manager Stephanie C. Kopelousos, County Attorney Mark Scruby, Chief Assistant County Attorney Fran Moss, and Commission Auditor Mike Price.

**ARTWORK**

Administrative Assistant Diane Walker presented artwork from Wilkinson Junior High School. Their principal is David McDonald and their art teacher is Debbie Smith. Contributing artists were: Ashlyn Sutton, Melissa Garalde, Toa Salanoa, Paulo Santos, Heather Bennetheun, Kayleigh Parrish, Kayla Miniaci, Vartan Kehyaian, Tyler Cole, Ashley Miniaci, Hunter Davis, Zachary Lofton, David Knight, Yamina Bonilla, Morgan McDonald, and Shelby Jackson.

**PET ADOPTIONS**

Animal Care and Control Director Gail Flakes and staff member Ralph Roland presented a dog named Spiffy and a cat named Marla. Commissioner Robinson commented on improvements that have been made at the Animal Care and Control Division in recent years.

## PROCLAMATIONS/RESOLUTIONS

1. Captain Jeffery D. Maclay Resolution  
Chairman Conkey read a resolution recognizing all of the many achievements of Captain Jeffrey D. Maclay, thanking him for his service to his country and for his service as Commander of NAS Jacksonville. The resolution was moved, seconded, and **carried unanimously**. Captain Maclay thanked the Board.
  
2. Martin Luther King, Jr. Day in Clay Proclamation  
Commissioner Cummings read a proclamation into the record commemorating Dr. Martin Luther King Day and proclaiming **MLK Day** in Clay on January 16, 2012. Proclamation was moved, seconded, and **carried 5-0**. County Manager Kopelousos talked about events planned for MLK Day.
  
3. VFW 8255 Ladies Auxiliary Resolution  
Commissioner Davis read a resolution into the record thanking the Ladies Auxiliary for the numerous services they provide to Veterans in the area. After discussion, Chairman Conkey moved, seconded by Commissioner Stewart, and **carried 5-0, to approve the resolution**. Members of the Ladies Auxiliary accepted the resolution, spoke about some of the services they provide, and thanked the Board for their recognition.
  
4. Girl Scouting Gold Aware Resolution  
Chairman Conkey read a resolution into the record congratulating and commending Carolyn Veres for earning the Girl Scouting Gold Award. The Resolution was moved, seconded, and **carried unanimously**. Miss Veres explained the projects she completed to earn the award.

## APPROVAL OF MINUTES

5. BCC Meeting of December 13, 2011  
After discussion, Commissioner Cummings moved, seconded by Commissioner Davis, and **carried 5-0, to approve the minutes of December 13, 2011.**

## CONSENT AGENDA

After discussion Commissioner Cummings moved, second by Commissioner Stewart, and **carried 5-0, to approve the Consent Agenda in its entirety, Item Numbers 6-13, including the Addenda Item.**

6. Approval of Resolution of Necessity for properties needed for the C.R. 209 Widening Project

7. Approval of Mediated Agreement for parcel 69 for Henley Road Acquisitions
8. Approval of Deed and Resolution for property on Foxridge Road to be granted to FDOT
9. Approval of Subordination of SHIP 2<sup>nd</sup> Mortgage for Mario and Pilar Mendez
10. Approval of report and recommendation regarding civil action against Clay County (PHH Mortgage Corporation v. Armand G. Couture and HWA S. Couture, et al., Clay County Circuit Court Case No. 11-1723-CA)
11. Approval of Developer Agreement with Neighborhood & Housing Development Corporation in the amount of \$959,815, for services in connection with the Neighborhood Stabilization Program Phase III, Community Development Block Grant for the purchase, rehabilitation, and rental of foreclosed properties to individuals and families with incomes not exceeding 120 percent of the area median income. (B. Taylor) Funding Source: TBD
12. Finance Business
13. Budget, Finance and Human Services Committee Report of January 3, 2012 (See Attachment #1) (also see New Business Item Numbers 16 and 17)

#### CONSENT AGENDA ADDENDUM

1. Approval to designate Troy Nagle, MIS Manager, as E911 Coordinator

#### OLD BUSINESS – No Business

#### NEW BUSINESS

14. Final Public Hearing to Consider Revisions to Article XII Relating to the Board of Adjustment  
Economic and Development Services Director Holly Parrish presented some background information and asked the Board to consider approval of the Ordinance.  
  
Chairman Conkey opened the public hearing. No one stepped forward to speak and the hearing was closed.  
  
After discussion, Commissioner Robinson moved, seconded by Commissioner Cummings, and carried 5-0, to approve the ordinance.
15. Appointment of Lisa Daniels to the Housing Finance Authority replacing Mary Cooperman  
After discussion, Commissioner Cummings moved, seconded by Commissioner Davis, and carried 5-0, to approve the appointment of Lisa Daniels.

16. Discussion on Lease Agreement with the North Florida Hunter Jumper Association  
County Manager Kopelousos went over the agreement and discussed revisions to the rates and asked for consideration.

After discussion, Chairman Cummings moved, seconded by Commissioner Davis, and carried 5-0, to approve the agreement as presented.

17. Discussion regarding revised rental rates for Camp Chowenwaw  
Administrative & Contractual Services Director Karen Thomas provided background information on the item and asked for direction regarding the 20% discount rate to be given to non-profit organizations. Ann Stodola, Park Ranger at Camp Chowenwaw, answered questions from the Board and stated that because the Big Cabin is not air conditioned the rates have to be lower. County Manager Kopelousos added that there is limited parking also. Lengthy discussion followed about how the Big Cabin at the Camp could be put to better use.

After discussion, Commissioner Davis moved the item as presented. Commissioner Cummings seconded the motion, which carried 5-0.

Commissioner Davis added that he will attempt to secure an estimate for adding heat and air to the Big Cabin.

**COUNTY MANAGER/CLERK OF THE BOARD** – No Business

**RECESS 3:15 P.M. THROUGH 5:07 P.M.**

**COUNTY ATTORNEY**

18. **5:05 P.M. (1): Final Public Hearing on the adoption of: AN ORDINANCE OF THE BOARD OF COUNTY COMMISSIONERS OF CLAY COUNTY, FLORIDA, ESTABLISHING ARTICLES VIII AND IX OF CHAPTER 12 OF THE CLAY COUNTY CODE REGARDING ADULT ARCADE AMUSEMENT CENTERS AND THE USE OF ELECTRONIC EQUIPMENT IN OPERATING DRAWINGS BY CHANCE CONDUCTED IN CONNECTION WITH THE SALE OF A CONSUMER PRODUCT OR SERVICE, AND GAME PROMOTIONS OR SWEEPSTAKES CONDUCTED IN CONNECTION WITH THE SALE OF A CONSUMER PRODUCT OR SERVICE; MAKING FINDINGS; REGULATING THE OPERATION OF ADULT ARCADE AMUSEMENT CENTERS AND THE USE OF ELECTRONIC EQUIPMENT IN OPERATING DRAWINGS BY CHANCE CONDUCTED IN CONNECTION WITH THE SALE OF A CONSUMER PRODUCT OR SERVICE, AND GAME PROMOTIONS OR SWEEPSTAKES CONDUCTED IN CONNECTION WITH THE SALE OF A CONSUMER PRODUCT OR SERVICE; REFERENCING**

LEGAL AUTHORIZATION; PROVIDING FOR COUNTYWIDE EFFECT, THE INTENT OF THE ORDINANCE, DEFINITIONS, REGULATIONS FOR PERMITTING AND FEES, INSPECTIONS, SIGNAGE REQUIREMENTS, AND RULES FOR THE OPERATIONS OF THE BUSINESSES; PROVIDING FOR ENFORCEMENT AND PENALTIES FOR VIOLATIONS; PROVIDING FOR SEVERABILITY; AND PROVIDING EFFECTIVE DATES FOR THE ORDINANCE AND FOR SAID ARTICLES VIII AND IX OF CHAPTER 12 OF THE CLAY COUNTY CODE

County Attorney Scruby presented the ordinance, clarifying a change on Page 6, Section 12-152, paragraph (d), sub paragraphs (1), (2), and (3) of the Ordinance. He asked for consideration of the ordinance with the modification.

County Manager Kopelousos said that after discussions with a representative from the Sheriff's Office, she would like the Board to reconsider the hours of operation in the ordinance.

Chairman Conkey opened the public hearing.

- Durwood Smith, 3116 Moody Avenue, spoke regarding his opposition to Internet Cafes.

Chairman Conkey closed the public hearing.

After discussion, Commissioner Davis moved approval of the portion of the ordinance referring to hours of operation to read 7 a.m. to 2 a.m. as requested by the County Manager and the Sheriff's Office. Commissioner Cummings seconded the motion, which carried 5-0.

After further discussion, Commissioner Davis moved the ordinance as presented, to include the revised language on Page 6, Section 12-152, paragraph (d), sub paragraphs (1), (2), and (3) as presented by County Attorney Scruby. Commissioner Cummings seconded the motion, which carried 4-1, with Commissioner Robinson dissenting.

19. 5:05 P.M. (2): Final Public Hearing to Consider an Ordinance Regulating Electronic Game Promotion Centers and Adult Arcade Amusement Centers (Zoning Ordinance)

Economic and Development Services Director Holly Parrish presented the ordinance and asked for consideration of the item.

Chairman Conkey opened the public hearing.

- Durwood Smith, 3116 Moody Avenue, spoke about his opposition to Internet Cafes.

Chairman Conkey closed the public hearing.

Chairman Conkey expresses his concern regarding the setbacks contained in the ordinance.

After discussion, Commissioner Cummings moved, seconded by Commissioner Davis, and carried 4-1, with Chairman Conkey dissenting, to approve the Ordinance.

Commissioner Cummings thanked members of the staff who worked so hard on all the Internet Café items presented today.

20. Consideration of Revision of Development Services Fee Schedule

Economic and Development Services Director Holly Parrish stated that this will incorporate the fees for the ordinance just approved. She clarified the changes and said all other fees will remain the same.

Chairman Conkey invited comments from the public though a public hearing was not required. No one came forward to speak.

After discussion, Commissioner Cummings moved, seconded by Commissioner Stewart, and carried 5-0, to approve the Development Services Fee Schedule.

**LETTERS FOR ACTION**

21. Henry Barrows, Jr., Re: Use of 12 voting machines and related tabulation equipment for Clay Electric's Annual Meeting

After discussion, Commissioner Cummings moved, seconded by Commissioner Stewart, and carried 5-0, to approve the use of the voting machines by Clay Electric (at no cost to the County).

**LETTERS FOR INFORMATION** – No Letters

**COMMENTS FROM THE PUBLIC**

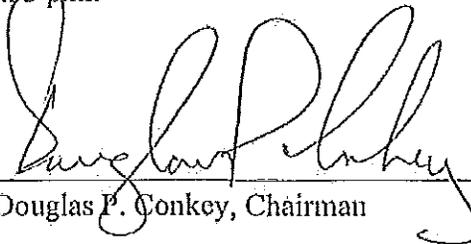
- Stanley F. Pfenning, Clay Hill Florida, gave a PowerPoint presentation regarding public participation in public meetings.
- Durwood Smith, 3116 Moody Avenue, spoke about the need for a traffic light at Bliss and Moody and taxes.
- Frank Gerwe, 1552 Silver Bell Lane, congratulated Chairman Conkey as the new Chairman and spoke about Camp Chowenwaw.

COMMISSIONER'S COMMENTS

- Commissioner Davis shared the list of Legislative Priorities from the Regional Planning Council with the other Board members.
- Commissioner Robinson commended Miss Veres on her accomplishment.
- Chairman Conkey announced that the Economic Development Committee will have its first meeting next week.
- Chairman Conkey discussed the Incentive Policies, the Pavement Management Plan, and Eco Tourism.

ADJOURN

Chairman Conkey adjourned the meeting at 5:33 p.m.



Douglas P. Conkey, Chairman

ATTEST:



S. C. Kopelousos, Clerk of the Board



## ATTACHMENT #1

### Budget, Finance & Human Services Committee Report January 3, 2012

The Budget, Finance & Human Services Committee met on Monday, January 3, 2012 at 2:30 p.m. in the BCC Meeting Room. Those in attendance are listed on the attached sign-in sheet. After review and discussion, the committee recommended the following:

#### ITEM(S) SUBMITTED FOR APPROVAL

1. **Recommended approval** of Budget Amendment #12-043 and Resolution in the amount of \$75,438.00 to record unanticipated revenue from the Florida Department of Law Enforcement (FDLE), Edward Byrne Memorial Justice Assistance Grant (JAG). The funds are to be used for overtime salaries, operating expenses and capital equipment for the Drug Task Force. Funding Source: 102-102-331220
2. **Recommended approval** of Budget Amendment #12-044 and Resolution in the amount of \$23,311.00 to record unanticipated revenue from the Bureau of Justice Assistance (BJA) State Criminal Alien Assistance Program (SCAAP). The funds will be used for overtime cost associated with inmate hospital watches. Funding Source: 102-102-331223
3. **Recommended approval** of Budget Amendment #12-045 in the amount of \$83,872.85 to place funds from the 911 Wireless Fund to CIP funds to cover reimbursable EOC costs. Funding Source: 133-9925-599133
4. **Recommended approval** of Advanced CERT Academy Grant from the Florida Division of Emergency Management in the amount of \$26,000.00 to perform advanced weekend classes and a full scale MCI drill for Statewide Community Emergency Response Team (CERT) members. No matching funds are required as this is a reimbursement grant.
5. **Recommended approval** of Budget Amendment #12-050 and Resolution in the amount of \$26,000.00 to record unanticipated revenue from the State of Florida, Division of Emergency Management, FY 2007 State Homeland Security Grant, CERT, Issue 70. The funds are to be used to provide training, exercises and costs associated with these activities during the 2012 Advanced CERT Academy to CERT teams throughout the State of Florida. This request is contingent upon the approval of the funding agreement by the Board. Funding Source: 001-001-331200
6. **Recommended approval** of Grant Award Letter and associated Grant Agreement #12-CI-24-04-20-01- from the State of Florida Emergency Management Division in the amount of \$5,850.00 to be used to support the Clay County Community Emergency Response Team (CERT) Program.

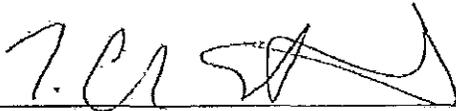
7. **Recommended approval** of Budget Amendment #12-051 and Resolution in the amount of \$5,850.00 to record receipt of unanticipated revenue from the State of Florida, Division of Emergency Management, 2011-2012 Community Emergency Response Team (CERT) Grant. The funds are to be used to provide reimbursement for overtime accrued by employees who will assist in the coordination of the County's Community Emergency Response Team, a group of volunteers involved in post disaster response. This request is contingent upon the approval of the agreement and Notice of Funding Availability (NOFA). Funding Source: 001-001-331200
8. **Recommended approval** of Budget Amendment #12-052 and Resolution in the amount of \$1,029,844.00 to record receipt of unanticipated revenue from the State of Florida, Department of Community Affairs, Neighborhood Stabilization Program (NSP) Grant. The funds are to be used for administration, acquisition, rehabilitation and rental of foreclosed properties per FFY 2011 NSP Agreement No. 11/12-10 approved by the Board on 10/11/11. Funding Source: 127-127-331623
9. **Recommended approval** of First Renewal to Bid #08/09-10, Public Safety Uniforms utilizing the CPI increase of 3.5% as allowable in the bid. The vendor will be providing the Fechheimer Nomex III A uniform under this renewal. This uniform exceeds the specifications requested in the bid. This uniform provides durability, and fade resistance above that of the current uniform. This will effectively extend the bid for a one year period. Funding Sources: 001-2101-552160, 001-2103-552160, 142-1703-552160 & 143-1709-552160
10. **Recommended approval** of a Grant Agreement with PetSmart Charities in the amount of \$200,000.00 to be paid in two installments of \$100,000.00 each over a 24-month period. The funds are to be used to spay and neuter pets for low income residents of Clay County.
11. **Recommended approval** of Medical Director Contract with Dr. Peter J. Gianas for a term of one year for \$24,900.00 to provide primary and secondary EMS Director services as required by Florida Law. Staff is requesting approval to waive the Purchasing Policy as it applies for reasons stated in the attached memo. Funding Source: 001-2101-531400
12. **Recommended approval** of Agreement with 911 Datamaster in the amount of \$7,049.00 for a 1-year term to renew software end user license agreement for 911 associated software. Request for additional approvals of advance payment and sole source status for this vendor for reasons stated in attached memo. Funding Source: 133-2108-552700
13. **Recommended approval** of First Renewal to RFP #08/09-3, Various Equipment and Amenities for Parks and Playgrounds, to all previous vendors except Play It Safe who is no longer in business. Many other entities currently utilize this RFP. The renewal will continue to provide discount prices to Clay County and other entities wishing to utilize this RFP. This will effectively extend the bid for a one year period. Funding Sources: Various
14. **Recommended approval** of Grant Award Letter (Federal Grant #2011-SS-00067) from the State of Florida Division of Emergency Management in the amount of \$18,500.00 in Homeland Security funds to conduct an exercise, assist with WebEOC, and fund position specific courses.
15. **Recommended approval** of Agreement with Hubbard Construction Company in the amount of \$756,064.10 for the Pine Avenue resurfacing Project in accordance with Bid #10/11-27. Funding Source: 305-27-563000

16. Recommended approval of Second Renewal to Bid #09/10-8, Crushed Concrete Material for Road Base to SET Materials, Inc. This bid which provides crushed concrete materials effectively extends the bid with no increase in cost for a one year period.  
Funding Sources: 001-3701-553000, 101-3701-546100, 305-6005-563000
17. Pulled the Lease Agreement with the North Florida Hunter Jumper Association for use of the Fairgrounds for a term of 5 years for Full Board discussion. The amount of revenue to be paid to the County is listed on pages 2 and 3 of the agreement.

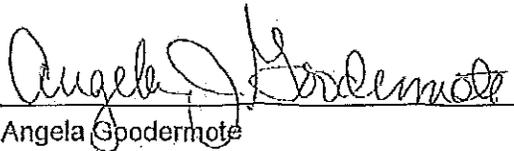
ITEM(S) SUBMITTED FOR DISCUSSION

18. Recommended further discussion of rental rate revisions for Camp Chowenwaw by the Full Board. This includes the addition of rental rates for the completely renovated Big Cabin.

There being no further business to come before the committee, the meeting adjourned.



T. Chereese Stewart  
Committee Chair



Angela Godermote  
Recording Secretary

**Committee Sign In Log**  
**Budget, Finance & Human Services Committee**  
**January 3, 2012**

Name	Department/Address	Ext./Phone No.
Cheresse Stewart	Commission	x6384
Doug Conkey	Commission	x4701
Stephanie Kopelousos	County Manager's Office	x6347
Mark Scruby	County Attorney's Office	x6303
Mike Price	Commission Audit	x3647
Kathy Zebraski	Budget Office	x3724
Karen Thomas	Purchasing	x3735
Brenda Johns	Purchasing	x6388
Don Moore	Finance Dept	x6332
Lorin Mock	Public Safety Dept	x2768
Ronnie Robinson	Commission	x6385
Holly Parrish	Economic & Development Svcs	x3819
Ellen Mattox	Parks & Recreation	x2102
Barbara Taylor	SHIP	x5831
Elise Gann	CCSO	213-6069
Alan Altman	Environmental Services	x2221
Dave Austin	Public Works	x3637
Jim Friendly	Public Works	x5282
David Motes	Public Safety Dept	X2778



**CLAY COUNTY  
FLORIDA**

**Purchasing Division**  
P.O. Box 1366  
477 Houston Street  
4<sup>th</sup> Floor, Admin Building  
Green Cove Springs, FL  
32043-0367

Area Code: 904  
Phone: 278-3761  
529-3761  
Fax: 278-3728

**County Manager**  
Stephanie C. Kopelousos

**Commissioners:**  
Wendell D. Davis  
District 1  
Douglas P. Conkey  
District 2  
W. Travis Cummings  
District 3  
T. Chereese Stewart  
District 4  
Ronnie E. Robinson  
District 5

**Switchboard:**  
GCS (904) 284-6300  
KH (352) 473-3711  
KL (904) 533-2111  
OP/MBG (904) 269-6300

[www.claycountygov.com](http://www.claycountygov.com)

December 28, 2011

**MEMO TO:** Stephanie Kopelousos  
County Manager

**FROM:** Karen Thomas  
Purchasing Manager

**SUBJECT:** Budget/Finance Agenda, January 3, 2012

**Item:** First Renewal to RFP #08/09-3, Various Equipment and Amenities for Parks and Playgrounds

Respectfully request approval of First Renewal to RFP #08/09-3, Various Equipment and Amenities for Parks and Playgrounds to all previous vendors except Play It Safe who is no longer in business. Many other entities currently utilize this RFP. This renewal will continue to provide discount prices to Clay County and other entities wishing to utilize this RFP. This will effectively extend the bid for a one year period.

**Funding Source:** various

**Attachments:**

1. Vendor's Letters of Extension
2. Discount Sheets

PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES

FOR PARKS AND PLAYGROUNDS

Bid # 08/09-3

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Wabash Valley	Plastisol-Coated Furniture	Site Horizons 407-947-6318	2%	30%	YES	YES
Playpower LT Farmington	Playground Equipment	Site Horizons 407-947-6318	2%	30%	YES	YES
Zeager Wood Carpet Mulch	Wood Playground Surfacing	Site Horizons 407-947-6318	5%	40%	YES	NO
Vitriturf	Cushioned Seamless Flooring	Site Horizons 407-947-6318	5%	30%	YES	NO
PW Athletic Manufacturing Inc	Athletic/Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Victor Stanley	Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	8% \$0-\$4,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	12% \$5,000-\$9,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	15% \$10,000-\$17,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	18% \$18,000-\$24,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	20% \$25,000-above	26% \$25,000-above	YES	YES
Litchfield Landscape Elements	Shelters/Pavilions	Miller Recreation 941-792-4580	8%	N/A	YES	YES
Fibar Systems	Playground Surfacing	Miller Recreation 941-792-4580	10%	N/A	YES	NO
Kencoat	Site Amenities	Miller Recreation 941-792-4580	10%	N/A	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Foresite Designs	Plastic Wooden Benches	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Xccent Play	Playground Equip. and Site Amenities	Miller Recreation 941-792-4580	8%	25%	YES	YES
Forever Lawn	No Catalog Provided	Miller Recreation 941-792-4580	5%	26%	NO	NO
Shade Systems Inc.	Portable/Canvas Shade Systems	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Bison Sports Group	Miscellaneous Sports Equipment	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Union Land Inc.	Playground Equipment	Play It Safe Inc 877-748-9444	8%	30%	YES	YES
Webcoat	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
Ultra Play Inc.	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
RCP Shelters	Shelters	Play It Safe Inc 877-748-9444	7%	95%	YES	YES
RCP Shelters	Shelters	RCP Shelters 800-525-0207	15%	N/A/	YES	YES
BSN/Collegiate Pacific	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
US Games	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
No Fault Sport Group LLC	Playground Surfacing	No Fault Sport Grp 225-215-7760	5%	Included in Price	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Qitele Playgrounds 904-386-4747	10%	35%	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Site Creations 904-386-4747	None	None	YES	YES
Landscape Brands	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Cedar Forest Products	Shelters/Gazebos/Bridges/Buildings	Site Creations 904-386-4747	5%	45-65%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Thomas Steele	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Surface America	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
Earthscapes	UNKNOWN	Site Creations 904-386-4747	5%	35%	NO	NO
FIDO PARK/LUCKY DOG	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
SHADE	UNKNOWN	Site Creations 904-386-4747	5%	45%	NO	NO
All Star Bleachers	Bleachers and Grandstands	Site Creations 904-386-4747	5%	30-65%	YES	YES
Patterson Williams	Various Sports/Site Amenities	Site Creations 904-386-4747	5%	30-65%	YES	YES
Raindrop	UNKNOWN	Site Creations 904-386-4747	5%	30-65%	YES	YES
Ultra Coat/Play	Various Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Madrax	Bike Racks	Site Creations 904-386-4747	5%	30%	YES	YES
Kay Park	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	25-50%	YES	YES
Playground Mulch	Wood Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Rubber Mulch	Rubber Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Playland	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Progressive Design Playgrounds	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Tri-Active Fitness	Fitness Equipment	Kool Playgrounds 407-891-8017	5%	30%	YES	YES
Sports Play	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Sil Structures	Pavilions and Gazebos	Kool Playgrounds 407-891-8017	5%	75%	YES	NO
Superior Shade	Shade Structures	Kool Playgrounds 407-891-8017	5%	50%	YES	NO
Web Coat	Various Site Amenities	Kool Playgrounds 407-891-8017	5%	35%	YES	YES
Kay Park Recreation	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Ultra Play	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	NO
Kool Play Surfacing	Playground Surfacing	Kool Playgrounds 407-891-8017	10%	Included	YES	NO
Majestic Mulch	Playground Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Zeager Playground Surfacing	Woodcraft Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Landscape Structures	Playground Equipment	REP Services 407-831-9658	2%	40%	YES	YES
Porter Corp	Pavilion/Gazebo Structures	REP Services 407-831-9658	2%	53%	YES	YES
Shade Systems Inc	Shade Structures	REP Services 407-831-9658	2%	60%	YES	YES
DuMor Site Furnishings	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES
Landscape Brands	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Sofsurfaces	Playground Surfacing	REP Services 407-831-9658	5%	33%	YES	YES
Forever Lawn	Artificial Grass	REP Services 407-831-9658	5%	Included	YES	YES
Robertson Industries	Playground Safety Surfacing	REP Services 407-831-9658	2%	Included	YES	YES
Irvine Wood Recovery	Wood Fiber Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
Zeager	Loose Fill Wood Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
BCI Burke LLC	Playground Equipment	Adv. Recreation 866-957-2355	5%	27%	YES	YES
Rainbow Turf Products	Playground Surfacing	Adv. Recreation 866-957-2355	5%	See Attachment A of proposal	YES	YES
Earthscapes Recycled Equip.	Playground Equipment	Adv. Recreation 866-957-2355	3%	29%	YES	YES
Sunports USA Shades	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Greenfield Sports	UNKNOWN	Adv. Recreation 866-957-2355	2%	Based Per Project	NO	NO
Raindrop Products	Interactive Water Play	Adv. Recreation 866-957-2355	3%	Based Per Project	YES	NO
Shade Systems	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Bison	Miscellaneous Sports Equip.	Adv. Recreation 866-957-2355	3%	35%	YES	NO
Superior Shade	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	NO
SK8 Parks Intl	Skate Boarding Parks	Adv. Recreation 866-957-2355	3%	15%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Geosculpts Monolithic	UNKNOWN	Adv. Recreation 866-957-2355	3%	26%	NO	NO
Dynamo	UNKNOWN	Adv. Recreation 866-957-2355	5%	35%	NO	NO
Sports Play	Playground Equipment	Adv. Recreation 866-957-2355	3%	31%	YES	NO
Cedar Forest Products	Wooden Pavilions/Structures	Adv. Recreation 866-957-2355	3%	39%	YES	YES
Litchfield Shelters	Pavilions and Structures	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Ball Fabrics	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Kay Park	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Web Coat Inc.	Tables and Benches	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Ultra Play/Ultra Coat	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	NO
RCP Shelters	Pavilions/Shelters	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Soft Play Artificial Turf	Artificial Turf	Adv. Recreation 866-957-2355	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
Park Pets	Structures	Adv. Recreation 866-957-2355	2%	93% (1) 47% (2) 33% (3)	YES	YES
Air Shade America	Shade Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Athletic Connection	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	5%	25%	YES	YES
BRP	Park Benches and Amenities	Bliss Products 1-800-248-2547	8%	25%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Childforms	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Childsafe	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Childworks	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Com-Pac Filtration	Water Play Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Dura Net	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Fibar	Wood Surfacing	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
Forte	Playground Borders	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Gared Sports	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
G T Grandstands	Bleachers	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Icon Shelters	Pavilions/Shelters	Bliss Products 1-800-248-2547	10%	35%	YES	NO
Jay Hawk Plastics	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Jay Pro	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
Ken Coat	Plastic Site Amenities	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
KOMPAN	Playground Equipment	Bliss Products 1-800-248-2547	5%	35%	YES	YES
Murdock Fountains	Fountains	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Nova Sports U.S.A	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Outback Shelters	Shelters	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Play & Park Structures	Playground Equipment	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Playsafer	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Pro Mats	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Rubber Wholesalers	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Shaw Industries	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sof Surfaces	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spiral Court King	Basketball Goals	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spohn Ranch/Tru Ride Skate Parks	Skate Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Sportsplay	Miscellaneous Playground Equip	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Terra Pad	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Ultra Play/Ultra Coat	Park Furniture	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Waterworks	Interactive Water Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Webcoat	Various Site Amenities	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation	Catalog Provided	Current MSRP List Supplied
Wood Mulch Products	Wood Mulch	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
The Dog Pollution	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Playscape H 2 O	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Nicros Boulders	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sand Lock Sandbox	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Musco Sports Lighting	Sports Lighting	M. Gay Const. 904-714-4001	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES
Musco Sports Lighting	Sports Lighting	Musco Sports 800-756-1205	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES



**CLAY COUNTY  
FLORIDA**

**Division of Parks &  
Recreation**

1569 CR 315  
Green Cove Springs, FL  
32043

Area Code: 904  
Phone: 284/269-6378;  
284-9780

**Office Hours**  
7:30 a.m. – 4:00 p.m.

**County Manager**  
Stephanie C. Kopelousos

**Commissioners:**  
Wendell D. Davis  
District 1  
Douglas P. Conkey  
District 2  
W. Travis Cummings  
District 3  
T. Chereese Stewart  
District 4  
Ronnie E. Robinson  
District 5

**Switchboard:**  
GCS (904) 284-6300  
KH (352) 473-3711  
KL (904) 533-2111  
OP/MBG (904) 269-6300

[www.claycountygov.com](http://www.claycountygov.com)

December 28, 2011

MEMORANDUM

TO: Donna Fish, Buyer 1  
Purchasing Division

FROM: Ellen Mattox *Ellen*

RE: RENEWAL OF BID #08/09-3  
"VARIOUS EQUIPMENT AND AMENITIES FOR PARKS AND  
PLAYGROUNDS"

Attached please find positive e-mail responses from all but one vendor for renewal of the above referenced bid. Also attached is a copy of the Bid Recommendation Sheet.

I was unable to contact Play It Safe. Their phone number is no longer in service and I had no success locating them on the internet.

The first company listed on the Bid Recommendation Sheet, Qitele Playgrounds, is actually Site Creations.

Please call me should you have any questions.

emm

Attachments (12)

c: Karen Thomas, Director of Administrative and Contractual Services

**BOARD OF COUNTY COMMISSIONERS**

Fritz A. Behring,  
County Manager  
www.claycountygov.com



Purchasing Division  
P. O. Box 1366, 477 Houston Street  
Green Cove Springs, FL. 32043-1366  
(904) 529/278-3761 • Fax: (904) 278-3728

**CLAY COUNTY**

December 16, 2009

*Previous Award  
Information*

MEMO TO: Fritz A. Behring  
County Manager

VIA: Angela Goodermote  
Recording Secretary  
Finance Committee

FROM: Donna Fish  
Buyer

SUBJECT: Finance Committee Agenda January 5, 2009

Item: BID # 08/09-3, Various Equipment and Amenities for Parks and  
Playgrounds Bid Award Recommendation

Recommend approval to post notice of intent and to award Bid #08/09-3, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This bid provides playground equipment, amenities and lighting for the Oakleaf Athletic Complex, Fleming Island Athletic Complex, Moccasin Slough Park and all other parks in Clay County. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received.

Funding Source: various

/df

- Att.: 1. Copy of Discount Sheets  
2. Bid Tabulation  
3. Department Bid Recommendation

Wendell D Davis - District 1 • Douglas P. Conkey - District 2 • Travis Cummings - District 3  
T. Chereese Stewart - District 4 • Ronnie E Robinson - District 5

**BID RECOMMENDATION SHEET**  
**December 2, 2008**  
(Please Highlight Bid to Be Recommended)  
**BID #08/09 - 3**

**Various Equipment and Amenities for Parks and Playgrounds**

BIDDERS	BOND	BASE BID
<u>Oitele Playgrounds</u> <i>is Site Creation</i>	N/A	<u>See Attached</u>
<u>Site Creations</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Advanced Recreation</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Miller Recreation</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>No Fault Sport Group</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>M. Gay Constructors</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Kids Play Inc.</u> <i>no longer in business</i>	N/A	<u>See Attached</u>
<u>Sports Supply Group</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Musco Sports Lighting</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>RCP Shelters</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Bliss Products</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Kool Playgrounds</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>REP Services</u> <i>yes</i>	N/A	<u>See Attached</u>
<u>Play It Safe</u> <i>not in business</i>	N/A	<u>See Attached</u>
<u>Site Horizons</u> <i>yes</i>	N/A	<u>See Attached</u>

Staff Assigned to Tabulate Bids and Make Recommendations:

NAME

TITLE

Tom Price

Division Director

**RECOMMENDATION:**

It is staff's recommendation to accept all bids submitted except that of Kids Play Inc.  
as they did not comply with bid instructions. All bids are awarded based upon the %  
discount offered for products and service.

Ellen Mattox

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From: todd krohn [toddk@sitecreationsllc.com]  
Sent: Friday, December 16, 2011 9:29 AM  
To: Ellen Mattox  
Cc: todd krohn  
Subject: Re: 08/09-3

Ellen

It was nice to speak with you yesterday.

Please accept this email as a "YES" for renewal of the playground bid for Clay County.

Please let me know how I can assist in the future!

*Todd B. Krohn*

Site Creations, LLC.  
102 Pine Street  
Neptune Beach, Fl. 32266  
904-386-4747  
866-596-2136

*Site Furnishings • Playgrounds • Shelters/Shade •*

On Dec 14, 2011, at 3:53 PM, Ellen Mattox wrote:

Hello Todd,

Back in 08/09 Site Creations submitted a proposal for the above subject bid. It is time to renew that bid, effective for 12 months beginning January 2012.

Your bid allowed specific discount off of the MSRP, using your current catalogues pricing.

If Site Creations would like to extend this bid for an additional 12 months please respond with an e-mail to that effect, referencing Bid #08/09-3, and that you are agreeable to the same terms and conditions.

I look forward to hearing from you!

*Ellen Mattox*  
(904) 284/269-6378  
Ext. 2102

Ellen Mattox

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**From:** Tammy Ortiz [TOrtiz@playspaceservices.com]  
**Sent:** Thursday, December 15, 2011 2:21 PM  
**To:** Ellen Mattox  
**Cc:** Gary Gleim  
**Subject:** RE: Bid 08/09-3

Ellen,  
Thank you for extending the bid 08/09-3 for another year if you need anything else please let us know.  
Thanks

Tammy Ortiz  
General Manager



3125 Skyway Circle  
Melbourne, Fl. 32934  
866-957-2355  
321-242-3220 fax

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**From:** Gary Gleim  
**Sent:** Thursday, December 15, 2011 9:32 AM  
**To:** 'Ellen Mattox'  
**Cc:** Tammy Ortiz; Lazaro Gonzalez  
**Subject:** RE: Bid 08/09-3

Ellen, Tammy Ortiz in our office, will be sending you the email officially asking for the renewal.  
That should be coming today.  
Thanks Ellen, and Merry Christmas.  
Gary

Gary Gleim, Recreational Sales Consultant  
Advanced Recreational Concepts, LLC  
3125 Skyway Circle  
Melbourne, FL 32934  
Cell: 904-762-8683

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**From:** Ellen Mattox [mailto:Ellen.Mattox@co.clay.fl.us]  
**Sent:** Thursday, December 15, 2011 9:10 AM  
**To:** Gary Gleim  
**Subject:** RE: Bid 08/09-3

Good Morning Gary,

I have checked with purchasing and we will have to hold the bid as submitted originally.

Look forward to receiving your response to extending the bid for an additional 12 months.

Ellen

Ellen Mattox

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From: Joe Miller [wegator@tampabay.rr.com]  
Sent: Friday, December 16, 2011 8:09 AM  
To: Ellen Mattox  
Subject: Approval to Extend Contract

Let this email serve as Miller Recreation authorization for Clay Co. Government to extend our park and playground bid for another year.

If you have any questions or need additional information, please call us.

We very much appreciate the opportunity to service your outdoor needs.

Have a wonderful Christmas Holidays!

Joe Miller  
Miller Recreation Equipment & Design, Inc.  
2017 91st Street N.W.  
Bradenton, Florida 34209  
941+792-4580  
fax 941+794-2909  
[wegator@tampabay.rr.com](mailto:wegator@tampabay.rr.com)  
[www.millerrecreation.com](http://www.millerrecreation.com)

Ellen Mattox

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**From:** Jennifer Smith [jennifer@nofault.com]  
**Sent:** Wednesday, December 21, 2011 8:46 AM  
**To:** Ellen Mattox  
**Subject:** RE: Bid 08/09-3

Ellen

Thank you for your patience.  
We will renew for an additional 12 months.

*Kind Regards,*

*Jennifer Smith*

No Fault Sport Group  
225.215.7760, ext. 218  
225.291.3821 – Fax  
[www.nofault.com](http://www.nofault.com)



***Playground and Athletic Surface***

Please consider the environment before printing this email.

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**From:** Ellen Mattox [<mailto:Ellen.Mattox@co.clay.fl.us>]  
**Sent:** Wednesday, December 21, 2011 7:21 AM  
**To:** Jennifer Smith  
**Subject:** FW: Bid 08/09-3

Good Morning Jennifer,

You are the final vendor that I need to hear from regarding your participation in the above subject bid. Please make every effort to let me know something today. Your cooperation is appreciated.

Merry Christmas and Happy New Year!

Ellen

---

**From:** Ellen Mattox  
**Sent:** Tuesday, December 20, 2011 11:00 AM  
**To:** 'Jennifer Smith'  
**Subject:** RE: Bid 08/09-3

You can use your 2012 catalogue pricing.

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**From:** Jennifer Smith [<mailto:jennifer@nofault.com>]  
**Sent:** Monday, December 19, 2011 1:29 PM  
**To:** Ellen Mattox  
**Subject:** RE: Bid 08/09-3

Ellen Mattox

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**From:** Jonathan Knisley [Jonathan@mgclighting.com]  
**Sent:** Wednesday, December 14, 2011 4:15 PM  
**To:** Ellen Mattox; shelly@mgclighting.com  
**Subject:** RE: Bid 08/09-3

M. Gay Constructors would like to extend the bid terms and conditions for the 08/09-3 bid for the 2012 period.  
Thanks for this opportunity.

Jonathan Knisley  
M. Gay Constructors, Inc.  
904-714-4001

---

**From:** Ellen Mattox [mailto:Ellen.Mattox@co.clay.fl.us]  
**Sent:** Wednesday, December 14, 2011 3:48 PM  
**To:** 'shelly@mgclighting.com'; 'Jonathan Knisley'  
**Subject:** Bid 08/09-3

Hello Shelly & Jonathan,

Back in 08/09 M. Gay Constructors submitted a proposal for the above subject bid. It is time to renew that bid, effective for 12 months beginning January 2012.

Your bid allowed specific discount off of the MSRP, using your current catalogues pricing.

If M. Gay would like to extend this bid for an additional 12 months please respond with an e-mail to that effect, referencing Bid #08/09-3, and that you are agreeable to the same terms and conditions.

I look forward to hearing from you!

*Ellen Mattox*  
(904) 284/269-6378  
Ext. 2102

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Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public-records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing. The information contained in this email and/or attachment(s) may be confidential and intended solely for the use of the individual or entity to whom it is addressed. This email and/or attachment(s) may contain material that is privileged or protected from disclosure under applicable law. If you are not the intended recipient or the individual responsible for delivering to the intended recipient, please notify sender immediately by telephone to obtain instructions as to whether information in this email and/or attachment(s) is confidential and privileged or protected from disclosure under applicable law.

Ellen Mattox

---

**From:** Adam Rhein [ARhein@SportSupplyGroup.com]  
**Sent:** Monday, December 19, 2011 8:42 AM  
**To:** Ellen Mattox  
**Subject:** RE: Bid 08/09-3

Good morning

Please renew our bid for an additional 12 month period

Same terms and conditions apply

Discount will be based on the current catalog

Thanks

Adam Rhein, Bid Dept  
BSN Sports  
800 445 9446

---

**From:** Ellen Mattox [mailto:Ellen.Mattox@co.clay.fl.us]  
**Sent:** Monday, December 19, 2011 8:39 AM  
**To:** Adam Rhein  
**Subject:** FW: Bid 08/09-3

Good Morning Adam,

Please send reply that you are agreeable to extending the above reference bid an additional 12 months. If you choose not to renew, please advise.

Happy Holidays!

Ellen

---

**From:** Ellen Mattox  
**Sent:** Wednesday, December 14, 2011 3:07 PM  
**To:** 'arhein@bsnsports.com'  
**Subject:** Bid 08/09-3

Good Afternoon Adam,

Back in 08/09 Sports Supply Group submitted a proposal for the above subject bid. It is time to renew that bid, effective for 12 months beginning January 2012.

Your bid allowed specific discount off of the MSRP, using your current catalogues pricing.

If Sports Supply Group would like to extend this bid for another 12 months please respond with an e-mail to that effect, referencing Bid #08/09-3, and that you are agreeable to the same terms and conditions.

I look forward to hearing from you!

*Ellen Mattox*  
(904) 284/269-6378  
Ext. 2102

Ellen Mattox

---

From: Amanda McGraw [amanda.mcgraw@musco.com]  
Sent: Friday, December 16, 2011 12:44 PM  
To: Ellen Mattox  
Cc: Danny Sheldon  
Subject: Bid #08/09-3 Clay County

Good morning Ellen,

I am working with Danny Sheldon on renewing the Clay County Proposal. Musco Lighting would like to extend our bid for the additional 12 months as indicated. We have agreed to the same terms and conditions.

Please contact either Danny or myself if we need to provide any additional documentation.

Thank you,

Amanda McGraw

Project Service Coordinator

800-825-6020

Ellen Mattox

---

**From:** Fred T. Hill [fred@rcpshelters.com]  
**Sent:** Monday, December 19, 2011 12:46 PM  
**To:** Ellen Mattox  
**Subject:** RE: Bid 08/09-3  
**Attachments:** 2012 CLAY COUNTY FL PRICELIST.pdf

Ellen,

We will be able to extend our bid another 12 months.

The new 2012 pricelist is attached and per our agreement your pricing will be an extra 15% discount less than the attached prices.

We will send you our new catalog.

Thanks,

**Fred T. Hill**  
[fred@rcpshelters.com](mailto:fred@rcpshelters.com)

**RCP Shelters, Inc.**  
2100 Rays Way, Stuart, FL 34994  
Phone: 800-525-0207x211 Local: 772-288-3600x211  
Fax: 772-288-0207

<http://www.rcpshelters.com>

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**From:** Ellen Mattox [mailto:Ellen.Mattox@co.clay.fl.us]  
**Sent:** Monday, December 19, 2011 11:58 AM  
**To:** 'Fred T. Hill'  
**Subject:** RE: Bid 08/09-3

Fred,

I actually need your response by Wednesday, December 21<sup>st</sup>.

Ellen

---

**From:** Fred T. Hill [mailto:fred@rcpshelters.com]  
**Sent:** Monday, December 19, 2011 8:40 AM  
**To:** Ellen Mattox  
**Subject:** RE: Bid 08/09-3

Ellen, we are currently working on our 2012 catalog prices, is there a deadline we need to meet?

Thanks,

**Fred T. Hill**  
[fred@rcpshelters.com](mailto:fred@rcpshelters.com)

Ellen Mattox

---

From: Sandeesod [sandygibbs@comcast.net]  
Sent: Wednesday, December 14, 2011 9:44 AM  
To: Ellen Mattox  
Subject: Re: Bid 08/09-3

Ellen,  
Bliss Products request that the Contract 0809-3 be renewed for an additional term with the same terms and conditions.  
Thank you,

DeWitt Gibbs  
Bliss Products and Services, Inc.  
(904)219-7760

On Dec 14, 2011, at 9:10 AM, Ellen Mattox <[Ellen.Mattox@co.clay.fl.us](mailto:Ellen.Mattox@co.clay.fl.us)> wrote:

<image001.gif>

Good Morning Dewitt,

Back in 08/09 Bliss Products submitted a proposal for the above subject bid. It is time to renew that bid, effective for 12 months beginning January 2012.

Your bid allowed specific discount off of the MSRP, using your current catalogues pricing.

If Bliss would like to extend this bid for another 12 months please respond with an e-mail to that effect, referencing Bid #08/09-3, and that you are agreeable to the same terms and conditions.

I look forward to hearing from you!

*Ellen Mattox*

*(904) 284/269-6378*

*Ext. 2102*

Ellen Mattox

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From: Denny Talbott [denny@koolplaygrounds.com]  
Sent: Wednesday, December 14, 2011 11:16 AM  
To: Ellen Mattox  
Subject: Renewal of Bid #08/09-3

Ellen

Please accept this email as confirmation that we accept a renewal of the above bid for another year.

Please send me confirmation once it is approved.

Thanks

Denny Talbott CPSI

Kool Playgrounds, LLC  
73 E. 17<sup>th</sup> Street  
St. Cloud, FL 34769  
407-891-8017 Office  
407-891-2833 Fax  
[www.koolplaygrounds.com](http://www.koolplaygrounds.com)



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Ellen Mattox

---

**From:** trivers@repservices.com  
**Sent:** Wednesday, December 14, 2011 9:53 AM  
**To:** Ellen Mattox  
**Cc:** jtalmon@repservices.com  
**Subject:** Clay County Bid 08/09-3

Good Morning Ms. Mattox,

Rep Services, Inc. wants to extend the Clay County Bid 08/09-3 for another year under the same terms and conditions stated in the bid.

Thank you,

Tricia Thomas | Sales Administrator |  (email): [tricia@repservices.com](mailto:tricia@repservices.com)  
Rep Services, Inc. | 585 Technology Park | Lake Mary, FL 32746-6239  
 (office): 407.831.9658 x226 |  (fax): 407.834.5366 |  (web): [www.repservices.com](http://www.repservices.com)  
*Experts at Play & Outdoor Spaces*

Ellen Mattox

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From: Mary Langley [marylangley3@gmail.com]  
Sent: Wednesday, December 14, 2011 8:18 AM  
To: Ellen Mattox  
Cc: Leigh Anne Gilles; Ebba Bowen  
Subject: Bid #08/09-3

Good Morning Ellen:

It was a pleasure talking to you in reference to the bid. As per our conversation, we are agreeable to extend Bid #08/09-3 under the same terms and conditions.

Thank you, and Happy Holidays!

--

Mary Langley

**Site Horizons**

**MWBE CERTIFIED**

13750 West Colonial Drive, Suite 350-134, Winter Garden, FL 34787

PH: 407-947-6318, FAX: 407-614-4313 E-mail: [marylangley3@gmail.com](mailto:marylangley3@gmail.com)

**YOUR SOURCE FOR ARCHITECTURAL RECREATION AND PARK SITE AMENITIES**

**NOTICE OF DECISION BY THE BOARD OF COUNTY COMMISSIONERS OF  
CLAY COUNTY, FLORIDA, ON BID NO. 08/09-3  
Various Equipment and Amenities for Parks and Playgrounds**

In accordance with the provisions of Section 120.57 (3), Florida Statutes, notice is hereby given and posted of the decision of the Board of County Commissioners of Clay County, Florida (hereinafter the "Board") with respect to Bid No.: 08/09-3. Bids were opened on December 2, 2008. On January 13, 2009, the Board during its regular meeting rendered its decision to post the notice of intent and to award the bid to various vendors immediately following the 72-hour posting period provided no protest is filed. Attached hereto is a Bid Recommendation for Bid No. 08/09-3. The decision of the Board is final. Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Fritz A. Behring  
County Manager

Date of Posting:

January 15, 2009

Date of Removal:

January 21, 2009

Time of Posting:

9:40 AM

Time of Removal:

8:45 AM

Initials: DS

Initials: DS

**BOARD OF COUNTY COMMISSIONERS**

Fritz A. Behring,  
County Manager  
www.claycountygov.com



Purchasing Division  
P. O. Box 1366, 477 Houston Street  
Green Cove Springs, FL 32043-1366  
(904) 529/278-3761 • Fax: (904) 278-3728

**CLAY COUNTY**

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December 16, 2009

MEMO TO: Fritz A. Behring  
County Manager

VIA: Angela Goodermote  
Recording Secretary  
Finance Committee

FROM: Donna Fish  
Buyer

SUBJECT: Finance Committee Agenda January 5, 2009

Item: BID # 08/09-3, Various Equipment and Amenities for Parks and  
Playgrounds Bid Award Recommendation

**Recommend approval to post notice of intent and to award Bid #08/09-3, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This bid provides playground equipment, amenities and lighting for the Oakleaf Athletic Complex, Fleming Island Athletic Complex, Moccasin Slough Park and all other parks in Clay County. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received.**

**Funding Source: various**

/df

- Att.: 1. Copy of Discount Sheets  
2. Bid Tabulation  
3. Department Bid Recommendation

Wendell D Davis - District 1 • Douglas P. Conkey - District 2 • Travis Cummings - District 3  
T. Chereese Stewart - District 4 • Ronnie E Robinson - District 5

PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES

FOR PARKS AND PLAYGROUNDS

Contract #

Bid # 08/09-3

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Wabash Valley	Plastisol-Coated Furniture	Site Horizons 407-947-6318	2%	30%	YES	YES
Playpower LT Farmington	Playground Equipment	Site Horizons 407-947-6318	2%	30%	YES	YES
Zeager Wood Carpet Mulch	Wood Playground Surfacing	Site Horizons 407-947-6318	5%	40%	YES	NO
Vitriturf	Cushioned Seamless Flooring	Site Horizons 407-947-6318	5%	30%	YES	NO
PW Athletic Manufacturing Inc	Athletic/Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Victor Stanley	Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	8% \$0-\$4,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	12% \$5,000-\$9,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	15% \$10,000-\$17,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	18% \$18,000-\$24,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	20% \$25,000-above	26% \$25,000-above	YES	YES
Litchfield Landscape Elements	Shelters/Pavilions	Miller Recreation 941-792-4580	8%	N/A	YES	YES
Fibar Systems	Playground Surfacing	Miller Recreation 941-792-4580	10%	N/A	YES	NO
Kencoat	Site Amenities	Miller Recreation 941-792-4580	10%	N/A	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Foresite Designs	Plastic Wooden Benches	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Xccent Play	Playground Equip. and Site Amenities	Miller Recreation 941-792-4580	8%	25%	YES	YES
Forever Lawn	No Catalog Provided	Miller Recreation 941-792-4580	5%	26%	NO	NO
Shade Systems Inc.	Portable/Canvas Shade Systems	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Bison Sports Group	Miscellaneous Sports Equipment	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Union Land Inc.	Playground Equipment	Play It Safe Inc 877-748-9444	8%	30%	YES	YES
Webcoat	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
Ultra Play Inc.	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
RCP Shelters	Shelters	Play It Safe Inc 877-748-9444	7%	95%	YES	YES
RCP Shelters	Shelters	RCP Shelters 800-525-0207	15%	N/A/	YES	YES
BSN/Collegiate Pacific	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
US Games	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
No Fault Sport Group LLC	Playground Surfacing	No Fault Sport Grp 225-215-7760	5%	Included in Price	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Qitele Playgrounds 904-386-4747	10%	35%	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Site Creations 904-386-4747	None	None	YES	YES
Landscape Brands	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Cedar Forest Products	Shelters/Gazebos/Bridges/Buildings	Site Creations 904-386-4747	5%	45-65%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Thomas Steele	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Surface America	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
Earthscapes	UNKNOWN	Site Creations 904-386-4747	5%	35%	NO	NO
FIDO PARK/LUCKY DOG	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
SHADE	UNKNOWN	Site Creations 904-386-4747	5%	45%	NO	NO
All Star Bleachers	Bleachers and Grandstands	Site Creations 904-386-4747	5%	30-65%	YES	YES
Patterson Williams	Various Sports/Site Amenities	Site Creations 904-386-4747	5%	30-65%	YES	YES
Raindrop	UNKNOWN	Site Creations 904-386-4747	5%	30-65%	YES	YES
Ultra Coat/Play	Various Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Madrax	Bike Racks	Site Creations 904-386-4747	5%	30%	YES	YES
Kay Park	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	25-50%	YES	YES
Playground Mulch	Wood Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Rubber Mulch	Rubber Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Playland	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Progressive Design Playgrounds	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Tri-Active Fitness	Fitness Equipment	Kool Playgrounds 407-891-8017	5%	30%	YES	YES
Sports Play	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Sil Structures	Pavilions and Gazebos	Kool Playgrounds 407-891-8017	5%	75%	YES	NO
Superior Shade	Shade Structures	Kool Playgrounds 407-891-8017	5%	50%	YES	NO
Web Coat	Various Site Amenities	Kool Playgrounds 407-891-8017	5%	35%	YES	YES
Kay Park Recreation	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Ultra Play	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	NO
Kool Play Surfacing	Playground Surfacing	Kool Playgrounds 407-891-8017	10%	Included	YES	NO
Majestic Mulch	Playground Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Zeager Playground Surfacing	Woodcraft Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Landscape Structures	Playground Equipment	REP Services 407-831-9658	2%	40%	YES	YES
Porter Corp	Pavilion/Gazebo Structures	REP Services 407-831-9658	2%	53%	YES	YES
Shade Systems Inc	Shade Structures	REP Services 407-831-9658	2%	60%	YES	YES
DuMor Site Furnishings	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES
Landscape Brands	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Sofsurfaces	Playground Surfacing	REP Services 407-831-9658	5%	33%	YES	YES
Forever Lawn	Artificial Grass	REP Services 407-831-9658	5%	Included	YES	YES
Robertson Industries	Playground Safety Surfacing	REP Services 407-831-9658	2%	Included	YES	YES
Irvine Wood Recovery	Wood Fiber Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
Zeager	Loose Fill Wood Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
BCI Burke LLC	Playground Equipment	Adv. Recreation 866-957-2355	5%	27%	YES	YES
Rainbow Turf Products	Playground Surfacing	Adv. Recreation 866-957-2355	5%	See Attachment A of proposal	YES	YES
Earthscapes Recycled Equip.	Playground Equipment	Adv. Recreation 866-957-2355	3%	29%	YES	YES
Sunports USA Shades	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Greenfield Sports	UNKNOWN	Adv. Recreation 866-957-2355	2%	Based Per Project	NO	NO
Raindrop Products	Interactive Water Play	Adv. Recreation 866-957-2355	3%	Based Per Project	YES	NO
Shade Systems	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Bison	Miscellaneous Sports Equip.	Adv. Recreation 866-957-2355	3%	35%	YES	NO
Superior Shade	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	NO
SK8 Parks Intl	Skate Boarding Parks	Adv. Recreation 866-957-2355	3%	15%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Geosculpts Monolithic	UNKNOWN	Adv. Recreation 866-957-2355	3%	26%	NO	NO
Dynamo	UNKNOWN	Adv. Recreation 866-957-2355	5%	35%	NO	NO
Sports Play	Playground Equipment	Adv. Recreation 866-957-2355	3%	31%	YES	NO
Cedar Forest Products	Wooden Pavilions/Structures	Adv. Recreation 866-957-2355	3%	39%	YES	YES
Litchfield Shelters	Pavilions and Structures	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Ball Fabrics	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Kay Park	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Web Coat Inc.	Tables and Benches	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Ultra Play/Ultra Coat	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	NO
RCP Shelters	Pavilions/Shelters	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Soft Play Artificial Turf	Artificial Turf	Adv. Recreation 866-957-2355	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
Park Pets	Structures	Adv. Recreation 866-957-2355	2%	93% (1) 47% (2) 33% (3)	YES	YES
Air Shade America	Shade Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Athletic Connection	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	5%	25%	YES	YES
BRP	Park Benches and Amenities	Bliss Products 1-800-248-2547	8%	25%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Childforms	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Childsafe	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Childworks	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Com-Pac Filtration	Water Play Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Dura Net	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Fibar	Wood Surfacing	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
Forte	Playground Borders	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Gared Sports	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
G T Grandstands	Bleachers	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Icon Shelters	Pavilions/Shelters	Bliss Products 1-800-248-2547	10%	35%	YES	NO
Jay Hawk Plastics	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Jay Pro	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
Ken Coat	Plastic Site Amenities	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
KOMPAN	Playground Equipment	Bliss Products 1-800-248-2547	5%	35%	YES	YES
Murdock Fountains	Fountains	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Nova Sports U.S.A	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Outback Shelters	Shelters	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Play & Park Structures	Playground Equipment	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Playsafer	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Pro Mats	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Rubber Wholesalers	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Shaw Industries	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sof Surfaces	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spiral Court King	Basketball Goals	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spohn Ranch/Tru Ride Skate Parks	Skate Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Sportsplay	Miscellaneous Playground Equip	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Terra Pad	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Ultra Play/Ultra Coat	Park Furniture	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Waterworks	Interactive Water Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Webcoat	Various Site Amenities	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Wood Mulch Products	Wood Mulch	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
The Dog Pollution	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Playscape H 2 O	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Nicros Boulders	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sand Lock Sandbox	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Musco Sports Lighting	Sports Lighting	M. Gay Const. 904-714-4001	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES
Musco Sports Lighting	Sports Lighting	Musco Sports 800-756-1205	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES

## CLAY COUNTY, FLORIDA

### Bid Tabulation Form

Bid: RFP 08/09-3

Date: December 2, 2008

Project: Park and Playground Equipment

Date Opened: 1:12

Dates/Proof of Publication: CLAY Today 11-6-2008

Time Closed: 1:55

Bidder	Triplicate Copies	W-9	Power of Attorney	Insurance	Contractor's Certification	Bond	Bond Amount	Bid Total
1 Vitale Playgrounds <sup>LLC</sup>	✓						to be determined	
2 Site Creations LLC	✓	✓					to be determined	
3 Kids Play Inc								
4 McGay Constructors <sup>INC</sup>	✓	✓		✓	✓		to be determined	
5 No Fault Sports Grp	✓	✓		✓			to be determined	
6 Miller Recreation	✓	✓		✓			to be determined	
7 KROL Playgrounds	✓	✓		✓			to be determined	
8 Passon's Sports/BSN	✓	✓					to be determined	
9 REP Shelters Inc	✓	✓		✓			to be determined	
10 Dewitt Gibbs, Bliss Prod	✓	✓		✓			to be determined	
11 Musco Sports Lighting	✓	✓		✓			to be determined	
12 Playspace services Inc		✓		✓			to be determined	
13 REP Services	✓	✓		✓			to be determined	
14 Play it Safe	✓	✓		✓			to be determined	
15 Site Horizons	✓	✓		✓			to be determined	

Staff assigned to tabulate bids and make recommendations:

Tom Price  
Name

Parks/Rec Director  
Title

**Recommendations:** Staff will review the bids and present a recommendation to the Budget, Finance and Personnel Committee for subsequent recommendation to the Board.

BID OPENING WITNESSED BY:

Donna Fish Purchasing  
(Board of County Commissioners)

Joyce Thornton  
(Clerk)

Tom Price  
(Department Signature)

**BID RECOMMENDATION SHEET**  
**December 2, 2008**  
(Please Highlight Bid to Be Recommended)  
**BID #08/09 - 3**

**Various Equipment and Amenities for Parks and Playgrounds**

<u>BIDDERS</u>	<u>BOND</u>	<u>BASE BID</u>
<u>Qitele Playgrounds</u>	<u>N/A</u>	<u>See Attached</u>
<u>Site Creations</u>	<u>N/A</u>	<u>See Attached</u>
<u>Advanced Recreation</u>	<u>N/A</u>	<u>See Attached</u>
<u>Miller Recreation</u>	<u>N/A</u>	<u>See Attached</u>
<u>No Fault Sport Group</u>	<u>N/A</u>	<u>See Attached</u>
<u>M. Gay Constructors</u>	<u>N/A</u>	<u>See Attached</u>
<u>Kids Play Inc</u>	<u>N/A</u>	<u>See Attached</u>
<u>Sports Supply Group</u>	<u>N/A</u>	<u>See Attached</u>
<u>Musco Sports Lighting</u>	<u>N/A</u>	<u>See Attached</u>
<u>RCP Shelters</u>	<u>N/A</u>	<u>See Attached</u>
<u>Bliss Products</u>	<u>N/A</u>	<u>See Attached</u>
<u>Kool Playgrounds</u>	<u>N/A</u>	<u>See Attached</u>
<u>REP Services</u>	<u>N/A</u>	<u>See Attached</u>
<u>Play It Safe</u>	<u>N/A</u>	<u>See Attached</u>
<u>Site Horizons</u>	<u>N/A</u>	<u>See Attached</u>

Staff Assigned to Tabulate Bids and Make Recommendations:

<u>NAME</u>	<u>TITLE</u>
<u>Tom Price</u>	<u>Division Director</u>

**RECOMMENDATION:**

It is staff's recommendation to accept all bids submitted except that of Kids Play Inc.

as they did not comply with bid instructions. All bids are awarded based upon the %

discount offered for products and service.

**BOARD OF COUNTY COMMISSIONERS**

Fritz A. Behring,  
County Manager  
www.claycountygov.com



Purchasing Division  
P. O. Box 1366, 477 Houston Street  
Green Cove Springs, FL 32043-1366  
(904) 529-278-3761 • Fax: (904) 278-3728

**CLAY COUNTY**

---

December 16, 2009

MEMO TO: Fritz A. Behring  
County Manager

VIA: Angela Goodermote  
Recording Secretary  
Finance Committee

FROM: Donna Fish  
Buyer

SUBJECT: Finance Committee Agenda January 5, 2009

Item: BID # 08/09-3, Various Equipment and Amenities for Parks and  
Playgrounds Bid Award Recommendation

**Recommend approval to post notice of intent and to award Bid #08/09-3, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This bid provides playground equipment, amenities and lighting for the Oakleaf Athletic Complex, Fleming Island Athletic Complex, Moccasin Slough Park and all other parks in Clay County. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received.**

**Funding Source: various**

/df

- Att.: 1. Copy of Discount Sheets  
2. Bid Tabulation  
3. Department Bid Recommendation

Wendell D Davis - District 1 • Douglas P. Conkey - District 2 • Travis Cummings - District 3  
T. Chereese Stewart - District 4 • Ronnie E Robinson - District 5

PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES

FOR PARKS AND PLAYGROUNDS

Contract #

Bid # 08/09-3

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Wabash Valley	Plastisol-Coated Furniture	Site Horizons 407-947-6318	2%	30%	YES	YES
Playpower LT Farmington	Playground Equipment	Site Horizons 407-947-6318	2%	30%	YES	YES
Zeager Wood Carpet Mulch	Wood Playground Surfacing	Site Horizons 407-947-6318	5%	40%	YES	NO
Vitriturf	Cushioned Seamless Flooring	Site Horizons 407-947-6318	5%	30%	YES	NO
PW Athletic Manufacturing Inc	Athletic/Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Victor Stanley	Site Furnishings	Site Horizons 407-947-6318	5%	30%	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	8% \$0-\$4,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	12% \$5,000-\$9,999	23% 0-\$9,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	15% \$10,000-\$17,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	18% \$18,000-\$24,999	25% \$10,000-\$24,999	YES	YES
Miracle Recreation Equipment	Playground Equipment	Miller Recreation 941-792-4580	20% \$25,000-above	26% \$25,000-above	YES	YES
Litchfield Landscape Elements	Shelters/Pavilions	Miller Recreation 941-792-4580	8%	N/A	YES	YES
Fibar Systems	Playground Surfacing	Miller Recreation 941-792-4580	10%	N/A	YES	NO
Kencoat	Site Amenities	Miller Recreation 941-792-4580	10%	N/A	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Foresite Designs	Plastic Wooden Benches	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Xccent Play	Playground Equip. and Site Amenities	Miller Recreation 941-792-4580	8%	25%	YES	YES
Forever Lawn	No Catalog Provided	Miller Recreation 941-792-4580	5%	26%	NO	NO
Shade Systems Inc.	Portable/Canvas Shade Systems	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Bison Sports Group	Miscellaneous Sports Equipment	Miller Recreation 941-792-4580	5%	N/A	YES	NO
Union Land Inc.	Playground Equipment	Play It Safe Inc 877-748-9444	8%	30%	YES	YES
Webcoat	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
Ultra Play Inc.	Site Amenities	Play It Safe Inc 877-748-9444	6%	34%	YES	YES
RCP Shelters	Shelters	Play It Safe Inc 877-748-9444	7%	95%	YES	YES
RCP Shelters	Shelters	RCP Shelters 800-525-0207	15%	N/A/	YES	YES
BSN/Collegiate Pacific	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
US Games	Miscellaneous Sports Equipment	Sports Supply Grp 800-445-9446	10%	Per Job Basis	YES	YES
No Fault Sport Group LLC	Playground Surfacing	No Fault Sport Grp 225-215-7760	5%	Included in Price	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Qitele Playgrounds 904-386-4747	10%	35%	YES	YES
Qitele Playgrounds LLC	Playground Equipment	Site Creations 904-386-4747	None	None	YES	YES
Landscape Brands	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Cedar Forest Products	Shelters/Gazebos/Bridges/Buildings	Site Creations 904-386-4747	5%	45-65%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Thomas Steele	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Surface America	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
Earthscapes	UNKNOWN	Site Creations 904-386-4747	5%	35%	NO	NO
FIDO PARK/LUCKY DOG	UNKNOWN	Site Creations 904-386-4747	5%	30%	NO	NO
SHADE	UNKNOWN	Site Creations 904-386-4747	5%	45%	NO	NO
All Star Bleachers	Bleachers and Grandstands	Site Creations 904-386-4747	5%	30-65%	YES	YES
Patterson Williams	Various Sports/Site Amenities	Site Creations 904-386-4747	5%	30-65%	YES	YES
Raindrop	UNKNOWN	Site Creations 904-386-4747	5%	30-65%	YES	YES
Ultra Coat/Play	Various Site Amenities	Site Creations 904-386-4747	5%	30%	YES	YES
Madrax	Bike Racks	Site Creations 904-386-4747	5%	30%	YES	YES
Kay Park	Miscellaneous Site Amenities	Site Creations 904-386-4747	5%	25-50%	YES	YES
Playground Mulch	Wood Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Rubber Mulch	Rubber Mulch	Site Creations 904-386-4747	5%	\$10.00 per cu. yd. to install	NO	NO
Playland	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Progressive Design Playgrounds	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Tri-Active Fitness	Fitness Equipment	Kool Playgrounds 407-891-8017	5%	30%	YES	YES
Sports Play	Playground Equipment	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Sil Structures	Pavilions and Gazebos	Kool Playgrounds 407-891-8017	5%	75%	YES	NO
Superior Shade	Shade Structures	Kool Playgrounds 407-891-8017	5%	50%	YES	NO
Web Coat	Various Site Amenities	Kool Playgrounds 407-891-8017	5%	35%	YES	YES
Kay Park Recreation	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	YES
Ultra Play	Various Site Amenities	Kool Playgrounds 407-891-8017	10%	35%	YES	NO
Kool Play Surfacing	Playground Surfacing	Kool Playgrounds 407-891-8017	10%	Included	YES	NO
Majestic Mulch	Playground Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Zeager Playground Surfacing	Woodcraft Surfacing	Kool Playgrounds 407-891-8017	5%	Included	YES	NO
Landscape Structures	Playground Equipment	REP Services 407-831-9658	2%	40%	YES	YES
Porter Corp	Pavilion/Gazebo Structures	REP Services 407-831-9658	2%	53%	YES	YES
Shade Systems Inc	Shade Structures	REP Services 407-831-9658	2%	60%	YES	YES
DuMor Site Furnishings	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES
Landscape Brands	Various Site Amenities	REP Services 407-831-9658	2%	40%	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Sofsurfaces	Playground Surfacing	REP Services 407-831-9658	5%	33%	YES	YES
Forever Lawn	Artificial Grass	REP Services 407-831-9658	5%	Included	YES	YES
Robertson Industries	Playground Safety Surfacing	REP Services 407-831-9658	2%	Included	YES	YES
Irvine Wood Recovery	Wood Fiber Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
Zeager	Loose Fill Wood Surfacing	REP Services 407-831-9658	5%	99%	YES	YES
BCI Burke LLC	Playground Equipment	Adv. Recreation 866-957-2355	5%	27%	YES	YES
Rainbow Turf Products	Playground Surfacing	Adv. Recreation 866-957-2355	5%	See Attachment A of proposal	YES	YES
Earthscapes Recycled Equip.	Playground Equipment	Adv. Recreation 866-957-2355	3%	29%	YES	YES
Sunports USA Shades	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Greenfield Sports	UNKNOWN	Adv. Recreation 866-957-2355	2%	Based Per Project	NO	NO
Raindrop Products	Interactive Water Play	Adv. Recreation 866-957-2355	3%	Based Per Project	YES	NO
Shade Systems	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Bison	Miscellaneous Sports Equip.	Adv. Recreation 866-957-2355	3%	35%	YES	NO
Superior Shade	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	NO
SK8 Parks Intl	Skate Boarding Parks	Adv. Recreation 866-957-2355	3%	15%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Geosculpts Monolithic	UNKNOWN	Adv. Recreation 866-957-2355	3%	26%	NO	NO
Dynamo	UNKNOWN	Adv. Recreation 866-957-2355	5%	35%	NO	NO
Sports Play	Playground Equipment	Adv. Recreation 866-957-2355	3%	31%	YES	NO
Cedar Forest Products	Wooden Pavilions/Structures	Adv. Recreation 866-957-2355	3%	39%	YES	YES
Litchfield Shelters	Pavilions and Structures	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Ball Fabrics	Shade Structures	Adv. Recreation 866-957-2355	5%	35%	YES	YES
Kay Park	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Web Coat Inc.	Tables and Benches	Adv. Recreation 866-957-2355	2%	35%	YES	YES
Ultra Play/Ultra Coat	Various Park Amenities	Adv. Recreation 866-957-2355	2%	35%	YES	NO
RCP Shelters	Pavilions/Shelters	Adv. Recreation 866-957-2355	5%	37%	YES	YES
Soft Play Artificial Turf	Artificial Turf	Adv. Recreation 866-957-2355	UNKNOWN	UNKNOWN	UNKNOWN	UNKNOWN
Park Pets	Structures	Adv. Recreation 866-957-2355	2%	93% (1) 47% (2) 33% (3)	YES	YES
Air Shade America	Shade Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Athletic Connection	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	5%	25%	YES	YES
BRP	Park Benches and Amenities	Bliss Products 1-800-248-2547	8%	25%	YES	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Childforms	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Childsafe	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Childworks	Small Scale Playground Equip.	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Com-Pac Filtration	Water Play Structures	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Dura Net	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Fibar	Wood Surfacing	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
Forte	Playground Borders	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Gared Sports	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
G T Grandstands	Bleachers	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Icon Shelters	Pavilions/Shelters	Bliss Products 1-800-248-2547	10%	35%	YES	NO
Jay Hawk Plastics	Miscellaneous Park Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Jay Pro	Miscellaneous Sports Equipment	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
Ken Coat	Plastic Site Amenities	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	NO
KOMPAN	Playground Equipment	Bliss Products 1-800-248-2547	5%	35%	YES	YES
Murdock Fountains	Fountains	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Nova Sports U.S.A	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Outback Shelters	Shelters	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Play & Park Structures	Playground Equipment	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Playsafer	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES
Pro Mats	Play Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Rubber Wholesalers	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Shaw Industries	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sof Surfaces	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spiral Court King	Basketball Goals	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Spohn Ranch/Tru Ride Skate Parks	Skate Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Sportsplay	Miscellaneous Playground Equip	Bliss Products 1-800-248-2547	10%	35%	YES	YES
Terra Pad	Playground Surfacing	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Ultra Play/Ultra Coat	Park Furniture	Bliss Products 1-800-248-2547	10%	Priced Per Job	YES	YES
Waterworks	Interactive Water Parks	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	NO
Webcoat	Various Site Amenities	Bliss Products 1-800-248-2547	5%	Priced Per Job	YES	YES

Manufacturer	Product	Distributor	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Wood Mulch Products	Wood Mulch	Bliss Products 1-800-248-2547	10%	Priced Per Job	NO	NO
The Dog Pollution	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Playscape H 2 O	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Nicros Boulders	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Sand Lock Sandbox	UNKNOWN	Bliss Products 1-800-248-2547	5%	Priced Per Job	NO	NO
Musco Sports Lighting	Sports Lighting	M. Gay Const. 904-714-4001	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES
Musco Sports Lighting	Sports Lighting	Musco Sports 800-756-1205	Priced Per Project - Per Sport	Priced Per Project - Per Sport	YES	YES

## CLAY COUNTY, FLORIDA

### Bid Tabulation Form

Bid: RFP 08/09-3

Date: December 2, 2008

Project: Park and Playground Equipment

Date Opened: 1:12

Dates/Proof of Publication: CLAY Today 11-6-2008

Time Closed: 1:55

Bidder	Triplicate Copies	W-9	Power of Attorney	Insurance	Contractor's Certification	Bond	Bond Amount	Bid Total
1 Vitale Playgrounds LLC	✓						to be determined	
2 Site Creations LLC	✓	✓					to be determined	
3 Kids Play Inc								
4 McGay Constructors INC	✓	✓		✓	✓		to be determined	
5 NO Fault Sports Grp	✓	✓		✓			to be determined	
6 Miller Recreation	✓	✓		✓			to be determined	
7 Kool Playgrounds	✓	✓		✓			to be determined	
8 Passon's Sports/BSN	✓	✓					to be determined	
9 REP Shelters Inc	✓	✓		✓			to be determined	
10 Dewitt Gibbs, Bliss Prod	✓	✓		✓			to be determined	
11 Musco Sports Lighting	✓	✓		✓			to be determined	
12 Playspace services, Inc		✓		✓			to be determined	
13 REP Services	✓	✓		✓			to be determined	
14 Play it Safe	✓	✓		✓			to be determined	
15 Site Horizons	✓	✓		✓			to be determined	

Staff assigned to tabulate bids and make recommendations:

Tom Price  
Name

Parks/Rec Director  
Title

**Recommendations:** Staff will review the bids and present a recommendation to the Budget, Finance and Personnel Committee for subsequent recommendation to the Board.

BID OPENING WITNESSED BY:

Donna Fish Purchasing  
(Board of County Commissioners)

Joyce Thornton  
(Clerk)

Tom Price  
(Department Signature)

**BID RECOMMENDATION SHEET**  
**December 2, 2008**  
(Please Highlight Bid to Be Recommended)  
**BID #08/09 - 3**

**Various Equipment and Amenities for Parks and Playgrounds**

<u>BIDDERS</u>	<u>BOND</u>	<u>BASE BID</u>
<u>Qitele Playgrounds</u>	<u>N/A</u>	<u>See Attached</u>
<u>Site Creations</u>	<u>N/A</u>	<u>See Attached</u>
<u>Advanced Recreation</u>	<u>N/A</u>	<u>See Attached</u>
<u>Miller Recreation</u>	<u>N/A</u>	<u>See Attached</u>
<u>No Fault Sport Group</u>	<u>N/A</u>	<u>See Attached</u>
<u>M. Gay Constructors</u>	<u>N/A</u>	<u>See Attached</u>
<u>Kids Play Inc</u>	<u>N/A</u>	<u>See Attached</u>
<u>Sports Supply Group</u>	<u>N/A</u>	<u>See Attached</u>
<u>Musco Sports Lighting</u>	<u>N/A</u>	<u>See Attached</u>
<u>RCP Shelters</u>	<u>N/A</u>	<u>See Attached</u>
<u>Bliss Products</u>	<u>N/A</u>	<u>See Attached</u>
<u>Kool Playgrounds</u>	<u>N/A</u>	<u>See Attached</u>
<u>REP Services</u>	<u>N/A</u>	<u>See Attached</u>
<u>Play It Safe</u>	<u>N/A</u>	<u>See Attached</u>
<u>Site Horizons</u>	<u>N/A</u>	<u>See Attached</u>

Staff Assigned to Tabulate Bids and Make Recommendations:

<u>NAME</u>	<u>TITLE</u>
<u>Tom Price</u>	<u>Division Director</u>

**RECOMMENDATION:**

It is staff's recommendation to accept all bids submitted except that of Kids Play Inc.  
as they did not comply with bid instructions. All bids are awarded based upon the %  
discount offered for products and service.